DEER-GROVE EMS DISTRICT COMMISSION MEETING
Cottage Grove Emergency Services Building
4030 County Road N, Cottage Grove, WI 53527
Thursday, November 19, 2026
6:30 P.M.

Join on your computer, mobile app or room device
Join the meeting now
Meeting ID: 240 934 345 562 61
Passcode: rG7KS7LG
Dial in by phone
+1 872-242-7731,,857807383# United States, Chicago
Find a local number
Phone conference ID: 857 807 383#

AGENDA

1. Call to Order.
2. Public Appearances: The public's opportunity to speak to the commission about any item on or not on the agenda.
3. Badge Pinning Ceremony.
4. Approval of minutes from previous meeting(s).
5. Discuss and consider approval of October Financial Reports.
6. Discuss and consider approval of Bills for Budgeted/Approved Expenses.
7. Discuss and consider approval of Write Offs and Aging of Accounts.
8. Staff Report.
9. Correspondence.
10. Discuss and consider approval of a letter of engagement with Johnson Block and Company for the 2026 audit of DGEMS financial statements
11. Discuss and consider Revised MOU: Lateral/Experienced Hiring Program.
12. Discuss and consider Resolution 2026-03-1119: Ambulance Chassis Capital Purchase.
13. Discuss and consider Resolution 2026-04-1119: Ambulance Remount Capital Purchase.
14. Agenda items for next commission meeting.
15. Adjournment.

****ANY ITEM IS SUBJECT FOR ACTION****

By: Kerri Hewitt, Commission Chair Submitted: November 12, 2026

It is possible that members of and a possible quorum of members of other governmental bodies of the municipalities may be in attendance at the above-stated meeting to gather information; no action will be taken by any other governmental body at the above-stated meeting other than the governmental body specifically referred to above in this notice.
Please Note: Upon reasonable notice, efforts will be made to accommodate the needs of disabled individuals through appropriate aids and services. For additional information or to request this service, contact the Deer-Grove EMS Chief at 608-839-5658.

DEER-GROVE EMS DISTRICT COMMISSION MEETING
DEERFIELD VILLAGE HALL
THURSDAY, OCTOBER 15, 2026
Minutes

Present: Kristi Williams, Kerri Hewitt, Cindi Kelm-Nelson, Casey Erlandson and Steve Anders

Also Present: Chief Eric Lang, Town of Pleasant Springs Supervisor Faith Schuck

Hewitt called the meeting to order at 6:31 P.M.

Public Appearances: None

Approval of minutes from previous meeting(s): Motion by Erlandson/Hewitt to approve the September 17, 2026, minutes, as presented. Motion carried 5-0. Motion by Hewitt/Erlandson to approve the closed session minutes from August 20, 2026. Motion carried 5-0.

Discuss and consider approval of September Financial Reports: Williams questioned 880 (legal fees) and 899 (miscellaneous) and not changing the amounts for 2027. Chief Lang stated 880 was not changed as 2026 was an anomaly. 899 was increased for 2027 for the increased costs of QuickBooks. Motion by Williams/Kelm-Nelson to approve the September financial reports, as presented. Motion carried 5-0.

Discuss and consider approval of Bills for Budgeted/Approved Expenses: Williams questioned what NinthBrain is. Chief Lang stated it's our learning management software. Williams questioned what the sunglasses, pens, etc are for. Chief Lang stated these are for public events. Motion by Kelm-Nelson/Erlandson to approve the bills for budgeted/approved expenses, as presented. Motion carried 5-0.

Discuss and consider approval of Write Offs and Aging of Accounts: Motion by Williams/Anders to approve the aging of accounts as presented. Motion carried 5-0.

Staff Report: There were 116 calls in September, including 2 missed calls. This is up from 102 calls in the same month last year. Volunteers provided 568 hours in September, down from 607 hours in the previous month and up from 386 hours during September 2025. In addition to what is in the written report, the following were discussed:

- Chief Lang stated the trend is still close to 1,600 calls for 2026.
- Chief Lang stated there will likely be an agenda item on the November meeting for the remount of Buzz.
- Williams questioned if a discussion was had with Monona Grove about CPR. Chief Lang stated no as they get their education through UW.
- Williams, Erlandson and Kelm-Nelson congratulated Lt Hromatko on his presentation at the Chamber meeting even with limited time.
- Hewitt congratulated September milestones and the volunteers for their hours.

Correspondence: None

Discuss and consider Later Transfers: Chief Lang stated the changes by Attorneyp Barker were accepted by the union and are reflected in the clean document passed out this evening. Motion Erlandson/Hewitt by to approve MOU between L311 and Deer Grove EMS creating a lateral/experienced hiring program. Motion carried 5-0.

Set next commission meeting date and location: The next meeting will be held on Thursday, November 19, 2026, at the Cottage Grove Emergency Services Building with a remote call-in option beginning at 6:30 P.M.

Agenda items for next commission meeting: Lateral transfers, audit contract, badge pinning, ambulance remount

Adjournment: Motion by Williams/Erlandson to adjourn. Motion carried 5-0. The meeting ended at 7:00 P.M.

Submitted by Mandy Cysiewski

DRAFT

Deer Grove EMS District
Profit & Loss Budget vs. Actual
January through October 2026

	Jan - Oct 26	10/12th Annual Budget	Budget	$ Over Budget	% of Budget	Jan - Oct 25
Ordinary Income/Expense						
Income						
230 · Training Center Income	7,947.50	2,500.00	3,000.00	4,947.50	264.92%	2,255.00
300 · Special Event Fee	3,775.00	2,500.00	3,000.00	775.00	125.83%	5,275.00
4999 · Uncategorized Income	967.85	0.00	0.00	967.85	100.0%	1,070.96
610 · Town/Villages Assesments	1,144,122.59	953,435.49	1,144,122.59	0.00	100.0%	1,262,630.00
620 · Ambulance Run Fees	1,101,782.70	958,333.33	1,150,000.00	-48,217.30	95.81%	1,118,558.75
625 · Misc Government Revenue	0.00	0.00	0.00	0.00	0.0%	56,279.83
630 · Contracted Revenue	171,277.41	142,731.18	171,277.41	0.00	100.0%	148,440.43
639 · FAP Funds Received	0.00	0.00	0.00	0.00	0.0%	67,994.52
640 · Interest Earned	26,395.97	16,666.67	20,000.00	6,395.97	131.98%	27,499.28
650 · Grant Revenue	58,936.76	0.00	0.00	58,936.76	100.0%	5,489.91
Total Income	2,515,205.78	2,076,166.67	2,491,400.00	23,805.78	100.96%	2,695,493.68
Gross Profit	2,515,205.78	2,076,166.67	2,491,400.00	23,805.78	100.96%	2,695,493.68
Expense						
6140 · Credit Card Fees	44.42	0.00	0.00	44.42	100.0%	87.53
720 · Wages	990,955.94	1,048,916.67	1,258,700.00	-267,744.06	78.73%	888,038.71
721 · Health Insurance	237,240.60	235,166.67	282,200.00	-44,959.40	84.07%	206,422.44
722 · Workmans Comp	26,371.66	27,916.67	33,500.00	-7,128.34	78.72%	27,694.16
723 · Retirement Plan	167,124.90	166,333.33	199,600.00	-32,475.10	83.73%	152,042.19
724 · Employers FICA Expense	91,540.02	93,250.00	111,900.00	-20,359.98	81.81%	81,956.31
725 · Staff Continuing Education	5,373.71	10,583.33	12,700.00	-7,326.29	42.31%	4,987.67
726 · Travel/Mileage Reimbursement	249.74	416.67	500.00	-250.26	49.95%	64.54
728 · Medical Director Fee	9,000.00	10,000.00	12,000.00	-3,000.00	75.0%	9,000.00
734 · Overtime	234,804.54	214,250.00	257,100.00	-22,295.46	91.33%	197,047.17
735 · EMT Stipend	13,104.00	13,333.33	16,000.00	-2,896.00	81.9%	12,096.00
736 · EMSMC Billing	52,226.64	60,000.00	72,000.00	-19,773.36	72.54%	49,407.15
740 · Office Equipment (expense)	1,460.44	1,741.67	2,090.00	-629.56	69.88%	1,481.41
742 · Office Supplies	694.24	1,041.67	1,250.00	-555.76	55.54%	493.84
770 · Communications	5,979.29	6,541.67	7,850.00	-1,870.71	76.17%	5,509.26
775 · IT expenses	16,404.53	14,841.67	17,810.00	-1,405.47	92.11%	18,362.47
790 · Publicity and Advertising	1,614.99	1,666.67	2,000.00	-385.01	80.75%	1,688.57
791 · Training Center Expense	2,274.90	1,666.67	2,000.00	274.90	113.75%	954.00
810 · EMT Recognition	1,923.38	1,666.67	2,000.00	-76.62	96.17%	3,002.25
820 · EMT Continuing Education	3,095.73	4,583.33	5,500.00	-2,404.27	56.29%	2,513.30
825 · Chief Continuing Education	1,107.76	1,250.00	1,500.00	-392.24	73.85%	510.63
829 · Vehicle Maintenance	13,949.45	20,833.33	25,000.00	-11,050.55	55.8%	19,344.29
831 · Fuel	25,808.77	20,833.33	25,000.00	808.77	103.24%	16,839.74
840 · Equipment/Non-Disposable	4,182.47	4,166.67	5,000.00	-817.53	83.65%	2,795.47
842 · Equipment Maintenance	8,417.46	7,250.00	8,700.00	-282.54	96.75%	7,532.84
845 · Capital Purchase	-2,029.92	0.00	0.00	-2,029.92	100.0%	219,634.14
850 · Medical Supplies	41,284.07	50,000.00	60,000.00	-18,715.93	68.81%	42,330.25
852 · Training Medical Supplies	62.17	833.33	1,000.00	-937.83	6.22%	121.92
860 · Clothing	7,192.45	16,750.00	20,100.00	-12,907.55	35.78%	23,258.28
870 · Insurance	22,138.75	13,333.33	16,000.00	6,138.75	138.37%	17,701.08
871 · Group Life Insurance	1,858.80	1,750.00	2,100.00	-241.20	88.51%	1,546.56
872 · Unemployment Insurance	0.00	3,333.33	4,000.00	-4,000.00	0.0%	496.27
878 · Community Medic Program	0.00	250.00	300.00	-300.00	0.0%	0.00
879 · Health Maintenance & Safety	2,252.69	2,333.33	2,800.00	-547.31	80.45%	1,684.35
880 · Legal Fees	11,922.00	4,166.67	5,000.00	6,922.00	238.44%	8,622.00
881 · Accounting Fees	11,150.00	9,333.33	11,200.00	-50.00	99.55%	10,500.00
885 · Overdue Run Fees	65,076.07	0.00	0.00	65,076.07	100.0%	85,041.18
898 · Building and Grounds	2,843.41	2,916.67	3,500.00	-656.59	81.24%	2,995.44
899 · Miscellaneous Expenses	6,512.20	2,916.67	3,500.00	3,012.20	186.06%	3,152.42
Total Expense	2,085,212.27	2,076,166.67	2,491,400.00	-406,187.73	83.7%	2,126,955.83
Net Ordinary Income	429,993.51	0.00	0.00	429,993.51	100.0%	568,537.85

Deer Grove EMS District
Profit & Loss Budget vs. Actual
January through October 2026

	Jan - Oct 26	10/12th Annual Budget	Budget	$ Over Budget	% of Budget	Jan - Oct 25
Other Income/Expense						
Other Income						
692 · FAP funds Allocated	-39,237.31	-39,236.31	0.00	-39,237.31	100.0%	-41,196.10
Total Other Income	-39,237.31	-39,236.31	0.00	-39,237.31	100.0%	-41,196.10
Other Expense						
1099 · Reportable Health Coverage	0.00	0.00	0.00	0.00	0.0%	0.00
Total Other Expense	0.00	0.00	0.00	0.00	0.0%	0.00
Net Other Income	-39,237.31	-39,236.31	0.00	0.00	0.0%	-41,196.10
Net Income	390,756.20	-39,236.31	0.00	390,756.20	100.0%	527,341.75

775 · IT expenses: Paid 2026 ImageTrend Bill $9k
791 · Training Center Expense: Higher than expected TC income makes for more card costs.
810 · EMT Recognition: Awards for Employee Dinner in February
831 · Fuel: Due to high fuel costs will need to continue to watch this.
842 · Equipment Maintenance: Paid Stryker contract for all of 2026
845 · Capital Purchase: Negative amount reflects moving a portion of the truck purchase to FAP
870 · Insurance: Expensed Jan-July 2026 expense; Aug-Dec expensed in July
880 · Legal Fees: SSM Contract/Vacation policy/Canine policy/Meeting attendance/Employee issue
881 · Accounting Fees: Paid 2025 audit fee.
899 · Miscellaneous Expenses: Yearly Quickbooks fee paid in April ($2.1k), $2.3k to Pyschology Center for FFD

Deer Grove EMS District
Balance Sheet
As of October 31, 2026

		Oct 31, 26
ASSETS		
Current Assets		
Checking/Savings		1,131,502.11
Accounts Receivable		
1200 · Accounts Receivable		5,215.00
1210 · EMSMC Receivables		962,335.35
Total Accounts Receivable		967,550.35
Other Current Assets		
1502 · Prepaid Expenses		15,846.82
Total Other Current Assets		15,846.82
Total Current Assets		2,114,899.28
Fixed Assets		777,261.28
Other Assets		
112 · Allowance for Doubtful Accounts		-544,810.48
Total Other Assets		-544,810.48
TOTAL ASSETS		**2,347,350.08**
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		4,677.08
Credit Cards		179.00
Other Current Liabilities		
EMSMC Deposit Adjustments		12,346.30
Payroll Liabilities		80,803.66
231 · Deferred Run Revenue		129,155.29
Total Other Current Liabilities		222,305.25
Total Current Liabilities		227,161.33
Total Liabilities		227,161.33
Equity		
1110 · Retained Earnings		650,085.71
380 · Fund Balance-Unrestricted		141,823.46
381 · Fund Balance-Restricted (FAP)		
Support and Improvement	86,083.82	
Training and Examination	24,178.14	
Total 381 · Fund Balance-Restricted (FAP)		110,261.96
382 · Fund Balance Committed		50,000.00
383 · Investment in Fixed Asset		777,261.42
Net Income		390,756.20
Total Equity		2,120,188.75
TOTAL LIABILITIES & EQUITY		**2,347,350.08**

Deer Grove EMS District
Bill Payment Detail
October 2026

	Num	Type	Date	Name	Memo	Account	Original Amount	Paid Amount
	EFT	Liability Check	10/02/2026	Bank of Deerfield		101 · Operating Checking	-40,690.21	
						Direct Deposit Liability	39,487.44	-39,487.44
						Direct Deposit Liability	1,202.77	-1,202.77
TOTAL							40,690.21	-40,690.21
	22852	Liability Check	10/02/2026	Fire Fighters Local 311		101 · Operating Checking	-579.13	
						Local 311 Dues	579.13	-579.13
TOTAL							579.13	-579.13
	EFT	Liability Check	10/02/2026	Wisconsin Deferred Compensation	98971-01	101 · Operating Checking	-1,737.43	
					98971-01	WI Deferred Comp Liability	1,408.84	-1,408.84
					98971-01	WI Deferred Comp Liability	328.59	-328.59
TOTAL							1,737.43	-1,737.43
	EFT	Liability Check	10/06/2026	EFTTPS	39-1293690	101 · Operating Checking	-14,948.15	
					39-1293690	224 · FICA/Fed Payable	5,930.31	-5,930.31
					39-1293690	2242 · FICA/Fed Payable-ER	3,654.30	-3,654.30
					39-1293690	2241 · FICA/Fed Payable-EE	3,654.30	-3,654.30
					39-1293690	2242 · FICA/Fed Payable-ER	854.62	-854.62
					39-1293690	2241 · FICA/Fed Payable-EE	854.62	-854.62
TOTAL							14,948.15	-14,948.15
	EFT	Bill Pmt -Check	10/06/2026	GFC Leasing WI	St 1 Copier Lease	101 · Operating Checking	-126.93	
	I610434	Bill	09/20/2026		St 1 Copier Lease	740 · Office Equipment (expense)	126.93	-126.93
TOTAL							126.93	-126.93
	EFT	Bill Pmt -Check	10/06/2026	Kwik Trip Extended Network	Sept Fuel	101 · Operating Checking	-1,050.59	
		Bill	09/30/2026		Sept Fuel	831 · Fuel	1,050.59	-1,050.59
TOTAL							1,050.59	-1,050.59
	EFT	Bill Pmt -Check	10/06/2026	WEX Bank	Sept Fuel	101 · Operating Checking	-1,463.02	
	115547045	Bill	09/30/2026		Sept Fuel	831 · Fuel	1,463.02	-1,463.02
TOTAL							1,463.02	-1,463.02
	EFT	Liability Check	10/14/2026	Wisconsin Department of Revenue	036-0000519180-02	101 · Operating Checking	-2,563.15	

Deer Grove EMS District
Bill Payment Detail
October 2026

	Num	Type	Date	Name	Memo	Account	Original Amount	Paid Amount
					036-0000519180-02	225 · State Withholding	2,563.15	-2,563.15
TOTAL							2,563.15	-2,563.15
	EFT	Liability Check	10/23/2026	Employee Trust Funds	5300000	101 · Operating Checking	-28,140.42	
					5300000	Health Insurance Liability - ER	24,017.08	-24,017.08
					5300000	Health Insurance Liability - EE	4,123.34	-4,123.34
TOTAL							28,140.42	-28,140.42
	22862	Liability Check	10/13/2026	Minnesota Life Insurance Company	2832-GL	101 · Operating Checking	-387.33	
					2832-GL	Additional	145.71	-145.71
					2832-GL	Basic	179.40	-179.40
					2832-GL	Spouse/Dependent	13.65	-13.65
					2832-GL	Supplemental	48.57	-48.57
TOTAL							387.33	-387.33
	EFT	Liability Check	10/30/2026	Employee Trust Funds	5300000	101 · Operating Checking	-25,359.01	
					5300000	2272 · Employer Share WRS	16,883.67	-16,883.67
					5300000	2271 · Employee Share WRS	8,475.34	-8,475.34
TOTAL							25,359.01	-25,359.01
	EFT	Liability Check	10/28/2026	Aflac	MCY18	101 · Operating Checking	-201.72	
					MCY18	Aflac	201.72	-201.72
TOTAL							201.72	-201.72
	22863	Liability Check	10/13/2026	MetLife		101 · Operating Checking	-57.48	
						Supplemental Vision	57.48	-57.48
TOTAL							57.48	-57.48
	EFT	Liability Check	10/16/2026	Bank of Deerfield		101 · Operating Checking	-42,135.75	
						Direct Deposit Liability	40,926.34	-40,926.34
						Direct Deposit Liability	1,209.41	-1,209.41
TOTAL							42,135.75	-42,135.75
	22864	Liability Check	10/16/2026	Fire Fighters Local 311		101 · Operating Checking	-582.36	
						Local 311 Dues	582.36	-582.36
TOTAL							582.36	-582.36
	22854	Bill Pmt -Check	10/12/2026	Ace Hardware	Furnance Filters	101 · Operating Checking	-44.97	

Deer Grove EMS District
Bill Payment Detail
October 2026

	Num	Type	Date	Name	Memo	Account	Original Amount	Paid Amount
		Bill	09/30/2026		Furnance Filters	898 · Building and Grounds	44.97	-44.97
TOTAL							44.97	-44.97
	22855	Bill Pmt -Check	10/12/2026	AT&T Mobility		101 · Operating Checking	-240.09	
	287309122157X100126	Bill	09/23/2026		Glitch	770 · Communications	31.99	-31.99
					Cradlepoint Buzz	770 · Communications	31.99	-31.99
					Cradlepoint Mickey	770 · Communications	31.99	-31.99
					M80 Phone	770 · Communications	9.49	-9.49
					M81 Phone	770 · Communications	9.49	-9.49
					M78 Phone	770 · Communications	9.49	-9.49
					C79 Phone	770 · Communications	9.49	-9.49
					Chief Cellphone	770 · Communications	42.18	-42.18
					Cradlepoint Stitch	770 · Communications	31.99	-31.99
					Cradlepoint Ferdinand	770 · Communications	31.99	-31.99
TOTAL							240.09	-240.09
	22856	Bill Pmt -Check	10/12/2026	Baer Insurance Servies	Commercial Ins	101 · Operating Checking	-3,829.00	
		Bill	10/01/2026		Commercial Ins	870 · Insurance	3,829.00	-3,829.00
TOTAL							3,829.00	-3,829.00
	22857	Bill Pmt -Check	10/12/2026	Life-Assist, Inc.		101 · Operating Checking	-272.99	
	2217483	Bill	10/06/2026		Misc Medical Supplies	850 · Medical Supplies	253.59	-253.59
	2219355	Bill	10/07/2026		Misc Medical Supplies	850 · Medical Supplies	19.40	-19.40
TOTAL							272.99	-272.99
	22858	Bill Pmt -Check	10/12/2026	North Woods Superior	Detergent/Cleaner/Paper towel	101 · Operating Checking	-418.40	
	448968	Bill	09/09/2026	Town of Cottage Grove	Detergent/Cleaner/Paper towel - St 1	898 · Building and Grounds	418.40	-418.40
TOTAL							418.40	-418.40
	22859	Bill Pmt -Check	10/12/2026	Penn Care, Inc.		101 · Operating Checking	-1,026.90	
	M183230	Bill	10/06/2026		Misc Medical Supplies	850 · Medical Supplies	982.28	-982.28
	M178602.01	Bill	10/07/2026		Misc Medical Supplies	850 · Medical Supplies	44.62	-44.62
TOTAL							1,026.90	-1,026.90
	22860	Bill Pmt -Check	10/12/2026	Society Insurance	Work Comp	101 · Operating Checking	-2,867.32	
		Bill	10/12/2026		Work Comp	722 · Workmans Comp	2,867.32	-2,867.32
TOTAL							2,867.32	-2,867.32

Deer Grove EMS District
Bill Payment Detail
October 2026

	Num	Type	Date	Name	Memo	Account	Original Amount	Paid Amount
	22861	Bill Pmt -Check	10/12/2026	Piggly Wiggly	Hiring process snacks	101 · Operating Checking	-19.63	
		Bill	09/01/2026		Hiring process snacks	810 · EMT Recognition	19.63	-19.63
TOTAL							19.63	-19.63
	EFT	Liability Check	10/16/2026	Wisconsin Deferred Compensation	98971-01	101 · Operating Checking	-1,545.51	
					98971-01	WI Deferred Comp Liability	1,212.69	-1,212.69
					98971-01	WI Deferred Comp Liability	332.82	-332.82
TOTAL							1,545.51	-1,545.51
	EFT	Liability Check	10/20/2026	EFTTPS	39-1293690	101 · Operating Checking	-14,948.79	
					39-1293690	224 · FICA/Fed Payable	5,699.77	-5,699.77
					39-1293690	2242 · FICA/Fed Payable-ER	3,747.96	-3,747.96
					39-1293690	2241 · FICA/Fed Payable-EE	3,747.96	-3,747.96
					39-1293690	2242 · FICA/Fed Payable-ER	876.55	-876.55
					39-1293690	2241 · FICA/Fed Payable-EE	876.55	-876.55
TOTAL							14,948.79	-14,948.79
	EFT	Bill Pmt -Check	10/20/2026	Gordon Flesch	St 1 Copies	101 · Operating Checking	-3.51	
	IN15799089	Bill	10/10/2026		St 1 Copies	740 · Office Equipment (expense)	3.51	-3.51
TOTAL							3.51	-3.51
	22865	Liability Check	10/27/2026	Delta Dental		101 · Operating Checking	-460.70	
						Supplemental Dental	460.70	-460.70
TOTAL							460.70	-460.70
	22866	Liability Check	10/27/2026	Delta Dental		101 · Operating Checking	-497.02	
						Supplemental Dental	497.02	-497.02
TOTAL							497.02	-497.02
	EFT	Liability Check	10/30/2026	Wisconsin Department of Revenue	036-0000519180-02	101 · Operating Checking	-2,442.23	
					036-0000519180-02	225 · State Withholding	2,442.23	-2,442.23
TOTAL							2,442.23	-2,442.23
	EFT	Liability Check	10/30/2026	Bank of Deerfield		101 · Operating Checking	-38,633.80	
						Direct Deposit Liability	37,232.30	-37,232.30
						Direct Deposit Liability	1,401.50	-1,401.50

Deer Grove EMS District
Bill Payment Detail
October 2026

	Num	Type	Date	Name	Memo	Account	Original Amount	Paid Amount
TOTAL							38,633.80	-38,633.80
	22873	Liability Check	10/30/2026	Fire Fighters Local 311		101 · Operating Checking	-604.94	
						Local 311 Dues	604.94	-604.94
TOTAL							604.94	-604.94
	EFT	Liability Check	10/30/2026	Wisconsin Deferred Compensation	98971-01	101 · Operating Checking	-1,827.39	
					98971-01	WI Deferred Comp Liability	1,356.25	-1,356.25
					98971-01	WI Deferred Comp Liability	471.14	-471.14
TOTAL							1,827.39	-1,827.39
	22867	Bill Pmt -Check	10/27/2026	Eagle Engraving, Inc.	Badges	101 · Operating Checking	-199.35	
	2026-7672	Bill	10/13/2026		Badges	860 · Clothing	199.35	-199.35
TOTAL							199.35	-199.35
	22868	Bill Pmt -Check	10/27/2026	Forward Pharmacy	September Meds	101 · Operating Checking	-266.09	
		Bill	09/30/2026		September Meds	850 · Medical Supplies	266.09	-266.09
TOTAL							266.09	-266.09
	22869	Bill Pmt -Check	10/27/2026	Madison College- EMS Programs		101 · Operating Checking	-820.00	
	PS-827	Bill	10/20/2026		BLS Provider card	791 · Training Center Expense	10.00	-10.00
	PS-829	Bill	10/26/2026		76 BLS CPR cards/2 Heartsaver CPR cards	791 · Training Center Expense	810.00	-810.00
TOTAL							820.00	-820.00
	22870	Bill Pmt -Check	10/27/2026	Penn Care, Inc.		101 · Operating Checking	-3,698.43	
	M184458	Bill	10/16/2026		Misc Medical Supplies	850 · Medical Supplies	415.92	-415.92
	M184913	Bill	10/22/2026		Misc Medical Supplies	850 · Medical Supplies	228.11	-228.11
	M183525	Bill	10/22/2026		Suction Units	840 · Equipment/Non-Disposable	3,054.40	-3,054.40
TOTAL							3,698.43	-3,698.43
	22871	Bill Pmt -Check	10/27/2026	Symdon Auto Inc	Buzz Oil/Filters/Tire Rotation/Heat System Flush	101 · Operating Checking	-895.44	
	16686	Bill	10/06/2026		Buzz Oil/Filters/Tire Rotation/Heat System Flush	829 · Vehicle Maintenance	895.44	-895.44
TOTAL							895.44	-895.44
	22872	Bill Pmt -Check	10/27/2026	US Bank		101 · Operating Checking	-2,764.44	

Deer Grove EMS District
Bill Payment Detail
October 2026

	Num	Type	Date	Name	Memo	Account	Original Amount	Paid Amount
		Bill	10/27/2026			One Card - Mandy Cysiewski	1,147.26	-1,147.26
		Bill	10/27/2026			One Card - Eric Lang	708.77	-708.77
		Bill	10/27/2026			One Card - Office Use Only	530.41	-530.41
		Bill	10/27/2026			One Card - Lisa Antoniewicz	378.00	-378.00
TOTAL							2,764.44	-2,764.44
	EFT	Bill Pmt -Check	10/27/2026	GFC Leasing WI	St 1 Copier Lease	101 · Operating Checking	-126.93	
	I618353	Bill	10/21/2026		St 1 Copier Lease	740 · Office Equipment (expense)	126.93	-126.93
TOTAL							126.93	-126.93
	EFT	Liability Check	10/13/2026	Globe Life Liberty National	29251	101 · Operating Checking	-223.66	
					29251	Liberty National	9.54	-9.54
					29251	Liberty National	214.12	-214.12
TOTAL							223.66	-223.66
		Bill Pmt -CCard	10/06/2026	TDS	October Internet	One Card - Office Use Only	-179.00	
		Bill	09/22/2026		October Internet	770 · Communications	179.00	-179.00
TOTAL							179.00	-179.00
		Bill Pmt -CCard	10/20/2026	Dane County Dept. of Emergency Mgmt	Sept Meds	One Card - Office Use Only	-293.41	
	48663	Bill	10/19/2026		Sept Meds	850 · Medical Supplies	293.41	-293.41
TOTAL							293.41	-293.41
		Bill Pmt -CCard	10/27/2026	TDS	November Internet	One Card - Office Use Only	-179.00	
		Bill	10/22/2026		November Internet	770 · Communications	179.00	-179.00
TOTAL							179.00	-179.00

Deer Grove EMS District
Credit Card Purchases
October 2026

Date	Source Name	Memo	Split	Amount
301 · One Card				
One Card - Eric Lang				
10/01/2026	CheckCorp Retail	AC Power Supply	840 · Equipment/Non-Disposable	-106.56
10/12/2026	FOAMfrat	Subscription - Hinchley	725 · Staff Continuing Education	-159.99
10/14/2026	Int'l Critical Inc Stress Found...	Class - Chief	825 · Chief Continuing Education	-25.00
Total One Card - Eric Lang				-291.55
One Card - Mandy Cysiewski				
10/02/2026	TechSoup	Office - FT Staff	775 · IT expenses	-4.73
10/02/2026	Home Depot	Wet/Dry Vacuums	840 · Equipment/Non-Disposable	-398.00
10/07/2026	Amazon.com	Coffee Maker Cleaners	898 · Building and Grounds	-24.72
10/07/2026	Dreamhost	Domain registration	775 · IT expenses	-19.99
10/09/2026	Amazon.com	Vacuum filters	898 · Building and Grounds	-15.38
10/09/2026	Amazon.com		-SPLIT-	-201.59
10/20/2026	USPS	Certified Letter	742 · Office Supplies	-6.37
10/21/2026	Amazon.com		-SPLIT-	-98.48
Total One Card - Mandy Cysiewski				-769.26
Total 301 · One Card				-1,060.81
725 · Staff Continuing Education				
10/12/2026	FOAMfrat	Subscription - Hinchley	One Card - Eric Lang	159.99
Total 725 · Staff Continuing Education				159.99
742 · Office Supplies				
10/20/2026	USPS	Certified Letter	One Card - Mandy Cysiewski	6.37
Total 742 · Office Supplies				6.37
775 · IT expenses				
10/02/2026	TechSoup	Office - FT Staff	One Card - Mandy Cysiewski	4.73
10/07/2026	Dreamhost	Domain registration	One Card - Mandy Cysiewski	19.99
Total 775 · IT expenses				24.72
825 · Chief Continuing Education				
10/09/2026	Amazon.com	Leadership Books	One Card - Mandy Cysiewski	126.51
10/14/2026	Int'l Critical Inc Stress Found...	Class - Chief	One Card - Eric Lang	25.00
Total 825 · Chief Continuing Education				151.51
840 · Equipment/Non-Disposable				
10/01/2026	CheckCorp Retail	AC Power Supply	One Card - Eric Lang	106.56
10/02/2026	Home Depot	Wet/Dry Vacuums	One Card - Mandy Cysiewski	398.00
Total 840 · Equipment/Non-Disposable				504.56
898 · Building and Grounds				
10/07/2026	Amazon.com	Coffee Maker Cleaners	One Card - Mandy Cysiewski	24.72
10/09/2026	Amazon.com	Vacuum filters	One Card - Mandy Cysiewski	15.38
10/09/2026	Amazon.com	Batteries/Disposal cleaner/Fruit Fly Traps	One Card - Mandy Cysiewski	75.08
10/21/2026	Amazon.com	St 1 Kitchen Fridge Filters	One Card - Mandy Cysiewski	50.99
10/21/2026	Amazon.com	Under sink filter	One Card - Mandy Cysiewski	47.49
Total 898 · Building and Grounds				213.66
TOTAL				**0.00**

Deer Grove EMS District
Member expenses and reimbursements through payroll
As of October 31, 2026

Type	Date	Num	Name	Memo	Amount
1512 · Member Personal Expenses Due					
Total 1512 · Member Personal Expenses Due					
Member Reimbursements Payable					
Paycheck	10/02/2026	DD	Antoniewicz, Lisa M		106.86
Paycheck	10/02/2026	DD	Cysiewski, Mandy J		142.88
Paycheck	10/02/2026	DD	Lasko, Wendy J		16.56
Paycheck	10/30/2026	DD	Belden, Elliott H		188.48
Paycheck	10/30/2026	DD	Meier, Easton C		88.40
Paycheck	10/30/2026	DD	Salov, Courtney A		29.40
Total Member Reimbursements Payable					572.58
TOTAL					**572.58**

Deer Grove EMS District
Deposit Detail
October 2026

Type	Date	Name	Memo	Account	Amount
General Journal	**10/31/2026**	**EMSMC**	**Payment Received - Overpayment Returns - Oct**	**105 · Bank First**	**86,774.72**
		EMSMC	Payment Received - Overpayment Returns - Oct	1210 · EMSMC Receivables	-86,774.72
TOTAL					-86,774.72
General Journal	**10/31/2026**		**Payment received with no paperwork**	**105 · Bank First**	**13,150.41**
			Payment received with no paperwork	EMSMC Deposit Adjustments	-13,150.41
TOTAL					-13,150.41
Deposit	**10/06/2026**		**Deposit**	**103 · Savings bank of Deerfield**	**1,330.00**
Payment	10/02/2026	Madison United Rugby		1499 · Undeposited Funds	-1,330.00
TOTAL					-1,330.00
Deposit	**10/06/2026**		**Deposit**	**103 · Savings bank of Deerfield**	**680.00**
Sales Receipt	10/06/2026	Lauren Perez		1499 · Undeposited Funds	-680.00
TOTAL					-680.00
Deposit	**10/08/2026**		**Deposit**	**103 · Savings bank of Deerfield**	**985.50**
Payment	10/08/2026	ColorCon		1499 · Undeposited Funds	-985.50
TOTAL					-985.50
Deposit	**10/20/2026**		**Deposit**	**103 · Savings bank of Deerfield**	**84.00**
		Oakstone Recreational	Deposit	850 · Medical Supplies	-0.01
Payment	10/20/2026	Oakstone Recreational		1499 · Undeposited Funds	-83.99
TOTAL					-84.00
Deposit	**10/31/2026**		**Interest**	**103 · Savings bank of Deerfield**	**2,307.69**
			Interest	640 · Interest Earned	-2,307.69
TOTAL					-2,307.69

Deer Grove EMS District
Deposit Detail
October 2026

Type	Date	Name	Memo	Account	Amount
Deposit	**10/31/2026**		**Interest**	**101 · Operating Checking**	**2.30**
			Interest	640 · Interest Earned	-2.30
TOTAL					-2.30

Aging Summary Report

2024	Billable Units	Current	31-60 days	61-90 days	91-120	121-180	Over 180	Total	Write Offs	Deposit from Collections
January	278	89,122.46	163,650.79	63,578.35	20,238.33	21,965.20	50,648.10	409,203.23		40,879.43
February	232	22,879.50	99,245.55	133,366.71	29,102.38	9,045.60	54,789.10	348,428.84	1,176.00	47,174.76
March	331	21,633.82	134,531.03	162,473.20	129,204.41	38,043.88	50,143.50	536,029.84		28,036.52
April	383	39,540.17	104,805.75	116,908.52	104,299.87	139,960.51	56,923.40	562,438.22		94,580.34
May	434	172,136.08	65,148.73	67,423.90	87,929.80	195,787.30	68,768.37	657,194.18		63,773.67
June	417	197,989.33	55,257.52	42,696.43	36,404.50	120,119.23	167,484.41	619,951.42		72,134.22
July	417	417,573.68	40,672.69	16,450.74	15,703.60	51,033.10	55,250.38	596,684.19		111,799.07
August	414	369,700.81	72,625.52	11,777.42	3,078.20	17,565.10	31,147.38	505,894.43	634.00	133,964.82
September	433	272,941.33	123,636.64	58,756.77	4,482.44	4,012.20	44,677.28	508,506.66		63,720.97
October	489	336,527.98	116,793.95	59,535.07	41,640.24	7,548.64	29,982.20	592,028.08		60,655.02
November	526	296,327.43	114,226.19	83,725.98	39,235.91	35,451.54	30,076.20	599,043.25		82,142.89
December	545	250,643.10	133,492.97	95,053.20	57,998.97	58,546.96	15,441.90	611,177.10		76,288.03
									1,810.00	875,149.74

2025	Billable Units	Current	31-60 days	61-90 days	91-120	121-180	Over 180	Total	Write Offs	Deposit from Collections
January	633	442,586.97	97,429.50	72,185.64	48,850.85	70,998.21	35,334.89	767,386.06		77,016.11
February	671	489,987.47	116,079.48	51,842.70	42,566.88	61,804.66	37,712.17	799,993.36		87,295.40
March	642	381,407.23	160,252.84	54,411.50	34,321.17	54,114.21	62,478.68	746,985.63		104,436.65
April	671	420,013.60	118,881.21	87,055.89	14,574.36	42,779.67	67,549.92	750,854.65		104,683.78
May	717	390,833.00	156,085.56	86,226.23	51,215.55	25,666.47	75,651.28	785,678.09		70,041.53
June	587	360,076.96	107,920.11	97,383.99	38,939.09	16,474.89	7,271.05	628,066.09		80,786.40
July	652	426,017.38	135,598.34	62,751.35	39,256.00	21,195.25	6,880.31	691,698.63		85,720.38
August	649	342,588.85	195,248.81	100,479.68	35,094.18	37,618.07	10,297.20	721,326.79		84,150.03
September	644	384,281.32	87,398.54	129,872.56	62,075.08	44,790.79	16,538.51	724,956.80		74,504.96
October	668	317,211.94	203,355.87	14,332.44	93,149.28	68,393.39	36,464.93	732,907.85		84,751.40
November	660	262,788.17	195,683.70	105,849.59	26,309.82	91,560.86	49,414.85	731,606.99		63,754.00
December	722	410,520.73	113,990.93	103,918.94	86,199.14	58,928.18	65,581.10	839,139.02		71,552.35
									0.00	988,692.99

2026	Billable Units	Current	31-60 days	61-90 days	91-120	121-180	Over 180	Total	Write Offs	Deposit from Collections
January	711	338,305.56	167,525.17	69,335.17	68,847.56	53,899.61	98,331.11	796,244.18		90,353.72
February	736	346,629.27	151,920.38	110,382.51	31,413.68	76,984.27	110,698.36	828,028.47		68,916.66
March	736	353,865.29	130,582.02	104,217.96	58,523.31	49,835.32	126,988.49	824,012.39		81,801.80
April	749	374,291.14	131,463.44	85,594.82	68,451.82	52,580.82	149,586.72	861,968.76	1,300.00	104,311.37
May	737	380,978.01	100,412.72	93,118.47	45,856.37	67,379.48	165,120.58	852,865.63		84,534.94
June	746	297,062.82	168,306.84	60,502.61	68,486.49	75,389.50	184,866.48	854,614.74		92,835.31
July	803	373,596.36	128,011.93	94,998.01	37,437.04	79,699.07	227,019.50	940,761.91	300.00	68,956.80
August	798	331,704.75	143,147.65	89,036.13	57,944.12	53,711.76	242,672.19	918,216.60		107,320.18
September	809	290,097.03	144,100.31	95,800.24	63,032.89	57,314.49	268,176.07	918,521.03		93,056.46
October	817	347,768.57	141,908.10	83,919.99	65,590.29	71,510.04	251,638.36	962,335.35		78,103.50
November										
December										
									1,600.00	870,190.74

MONTH END SUMMARY

PREPARED FOR DEER GROVE EMS DISTRICT

By:

EMS MANAGEMENT & CONSULTANTS

RESULTS | SERVICE | COMMUNITY

© EMS Management & Consultants Inc.

12 MONTH DATE OF SERVICE ANALYSIS

Primary Payor Mix

6-12 Month Mature Average

Primary Payor	% of Trips
Medicare	28%
Medicare Advantage	19%
Insurance	19%
Medicaid	7%
Medicaid MCO	13%
Patient	7%
Facility	1%
Other Govt. Payers	2%
TPL	4%

Net Collection Percentages

6-12 Month Mature Average

Primary Payor	Coll %
Medicare	94%
Medicare Advantage	91%
Insurance	72%
Medicaid	92%
Medicaid MCO	93%
Patient	11%
Facility	60%
Other Govt. Payers	87%
TPL	111%
Overall 6-12m	76%

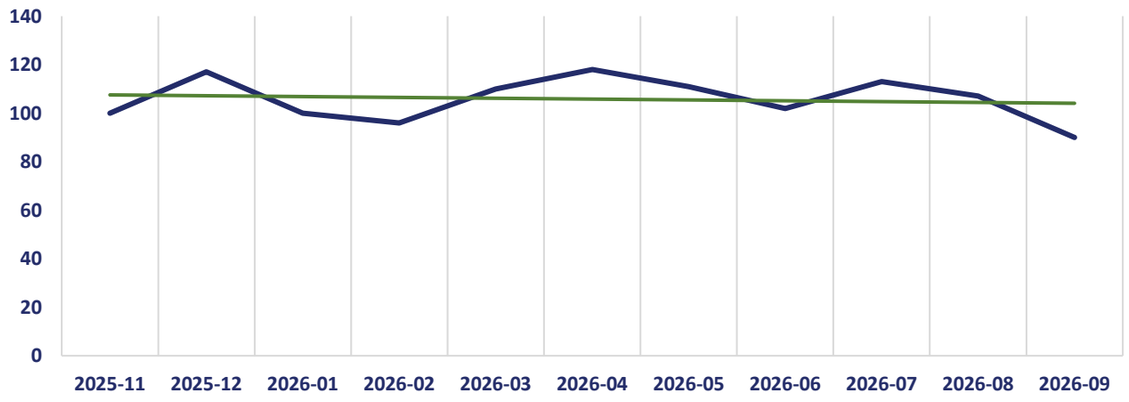
Cash Per Trip

6-12 Month Mature Average

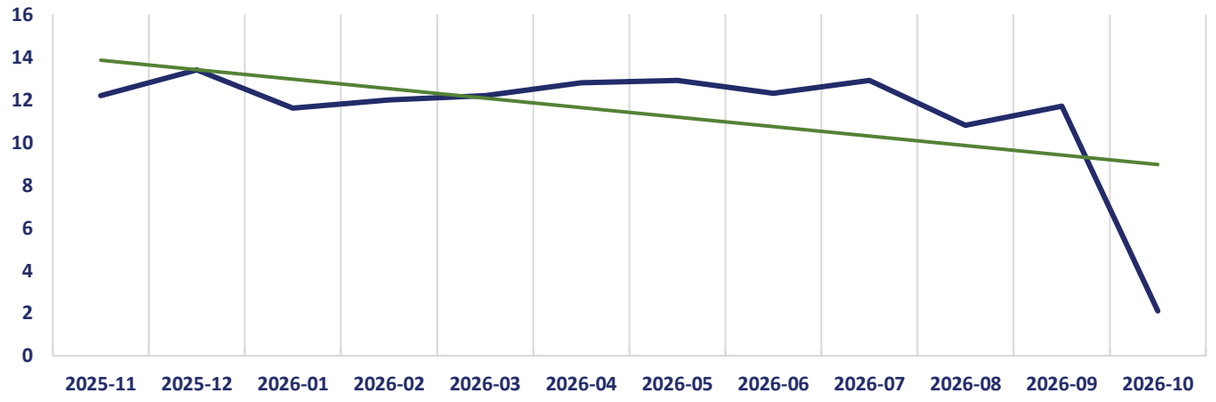
Primary Payor	CPT
Medicare	$ 625.27
Medicare Advantage	$ 608.74
Insurance	$ 1,557.11
Medicaid	$ 478.14
Medicaid MCO	$ 664.71
Patient	$ 170.51
Facility	$ 349.83
Other Govt. Payers	$ 1,276.58
TPL	$ 1,178.51
Overall 6-12m	$ 797.41

DOS	Trip Count	Gross Charges	Contr Allow	Net Charges	Rev Adj	Payments	Write Offs	Refunds	Balance Due	Gross Chg/Trip	Net Chg/Trip	Cash/Trip	Net Coll %
2025-11	100	199,100.80	86,536.34	112,564.46	35.67	95,640.73	5,131.00	-	11,757.06	1,991.01	1,125.64	956.41	85.0%
2025-12	117	246,702.90	130,624.24	116,078.66	283.46	89,662.44	6,594.72	1,133.00	20,671.04	2,108.57	992.13	756.66	76.3%
2026-01	100	198,446.90	92,263.16	106,183.74	-	70,925.72	2,833.80	-	32,424.22	1,984.47	1,061.84	709.26	66.8%
2026-02	96	194,281.50	99,451.85	94,829.65	(189.23)	70,329.45	-	-	24,689.43	2,023.77	987.81	732.60	74.2%
2026-03	110	233,783.40	120,660.69	113,122.71	236.16	96,029.23	175.00	2,881.32	19,563.64	2,125.30	1,028.39	846.80	82.3%
2026-04	118	250,730.60	121,697.09	129,033.51	13.30	92,568.85	3,022.00	-	33,429.36	2,124.84	1,093.50	784.48	71.7%
2026-05	111	240,202.00	111,290.57	128,911.43	(2.76)	84,419.90	-	33.00	44,527.29	2,163.98	1,161.36	760.24	65.5%
2026-06	102	214,560.90	101,119.01	113,441.89	150.00	60,482.81	1,167.00	-	51,642.08	2,103.54	1,112.18	592.97	53.3%
2026-07	113	239,544.60	86,341.04	153,203.56	509.00	83,009.81	-	-	69,684.75	2,119.86	1,355.78	734.60	54.2%
2026-08	107	213,346.70	76,629.06	136,717.64	(0.49)	50,035.49	-	-	86,682.64	1,993.89	1,277.73	467.62	36.6%
2026-09	90	186,660.00	52,291.96	134,368.04	-	24,111.31	-	-	110,256.73	2,074.00	1,492.98	267.90	17.9%
2026-10	106	177,291.00	5,839.82	171,451.18	-	4,599.82	-	-	166,851.36	1,672.56	1,617.46	43.39	2.7%
Totals	**1,270**	**2,594,651.30**	**1,084,744.83**	**1,509,906.47**	**1,035.11**	**821,815.56**	**18,923.52**	**4,047.32**	**672,179.60**	**2,043.03**	**1,188.90**	**643.91**	**54.2%**

Trip Count Trend - Excluding Current Month



Average Loaded Miles



© EMS Management & Consultants Inc.

12 MONTH DATE OF SERVICE ANALYSIS BY PRIMARY PAYOR CATEGORY

MEDICARE

DOS	Trip Count	Gross Charges	Contr Allow	Net Charges	Rev Adj	Payments	Write Offs	Refunds	Balance Due	Gross Chg/Trip	Net Chg/Trip	Cash/Trip	Net Coll %
2025-11	18	36,878.60	24,768.47	12,110.13	(0.33)	12,110.46	-	-	-	2,048.81	672.79	672.80	100.0%
2025-12	30	62,770.40	42,425.25	20,345.15	(0.09)	19,553.78	1,100.00	1,133.00	824.46	2,092.35	678.17	614.03	90.5%
2026-01	30	61,005.30	41,101.50	19,903.80	-	19,699.19	-	-	204.61	2,033.51	663.46	656.64	99.0%
2026-02	28	57,024.50	38,868.38	18,156.12	1.54	16,639.90	-	-	1,514.68	2,036.59	648.43	594.28	91.6%
2026-03	35	73,619.90	48,969.26	24,650.64	-	22,494.24	-	-	2,156.40	2,103.43	704.30	642.69	91.3%
2026-04	39	86,948.00	62,411.91	24,536.09	-	23,183.87	-	-	1,352.22	2,229.44	629.13	594.46	94.5%
2026-05	37	83,245.10	59,366.11	23,878.99	-	23,110.89	-	33.00	801.10	2,249.87	645.38	623.73	96.6%
2026-06	26	53,409.50	36,107.21	17,302.29	-	14,627.32	-	-	2,674.97	2,054.21	665.47	562.59	84.5%
2026-07	28	64,425.00	39,044.39	25,380.61	-	16,584.70	-	-	8,795.91	2,300.89	906.45	592.31	65.3%
2026-08	33	65,682.60	40,507.30	25,175.30	-	15,323.52	-	-	9,851.78	1,990.38	762.89	464.35	60.9%
2026-09	25	51,850.10	27,386.29	24,463.81	-	9,034.77	-	-	15,429.04	2,074.00	978.55	361.39	36.9%
2026-10	28	54,930.00	1,844.85	53,085.15	-	522.79	-	-	52,562.36	1,961.79	1,895.90	18.67	1.0%
Totals	**357**	**751,789.00**	**462,800.92**	**288,988.08**	**1.12**	**192,885.43**	**1,100.00**	**1,166.00**	**96,167.53**	**2,105.85**	**809.49**	**537.03**	**66.3%**

MEDICARE ADVANTAGE

DOS	Trip Count	Gross Charges	Contr Allow	Net Charges	Rev Adj	Payments	Write Offs	Refunds	Balance Due	Gross Chg/Trip	Net Chg/Trip	Cash/Trip	Net Coll %
2025-11	19	41,916.70	28,454.00	13,462.70	-	12,582.70	-	-	880.00	2,206.14	708.56	662.25	93.5%
2025-12	28	59,666.10	44,080.53	15,585.57	300.00	16,775.57	-	-	(1,490.00)	2,130.93	556.63	599.13	107.6%
2026-01	12	25,357.90	16,734.33	8,623.57	-	6,212.12	290.00	-	2,121.45	2,113.16	718.63	517.68	72.0%
2026-02	27	54,994.80	37,475.42	17,519.38	32.64	14,947.74	-	-	2,539.00	2,036.84	648.87	553.62	85.3%
2026-03	22	47,865.50	29,812.40	18,053.10	300.00	16,616.70	-	-	1,136.40	2,175.70	820.60	755.30	92.0%
2026-04	14	31,377.40	22,662.79	8,714.61	32.73	7,131.09	774.00	-	776.79	2,241.24	622.47	509.36	81.8%
2026-05	23	48,641.90	33,374.01	15,267.89	(1.22)	13,401.59	-	-	1,867.52	2,114.87	663.82	582.68	87.8%
2026-06	23	49,003.80	33,109.81	15,893.99	150.00	11,991.65	-	-	3,752.34	2,130.60	691.04	521.38	75.4%
2026-07	19	43,522.30	23,077.65	20,444.65	-	7,623.69	-	-	12,820.96	2,290.65	1,076.03	401.25	37.3%
2026-08	24	49,027.20	21,638.00	27,389.20	(0.49)	8,092.99	-	-	19,296.70	2,042.80	1,141.22	337.21	29.5%
2026-09	24	53,748.30	19,853.39	33,894.91	-	5,320.66	-	-	28,574.25	2,239.51	1,412.29	221.69	15.7%
2026-10	22	46,535.00	2,192.31	44,342.69	-	625.69	-	-	43,717.00	2,115.23	2,015.58	28.44	1.4%
Totals	**257**	**551,656.90**	**312,464.64**	**239,192.26**	**813.66**	**121,322.19**	**1,064.00**	**-**	**115,992.41**	**2,146.52**	**930.71**	**472.07**	**50.7%**

INSURANCE

DOS	Trip Count	Gross Charges	Contr Allow	Net Charges	Rev Adj	Payments	Write Offs	Refunds	Balance Due	Gross Chg/Trip	Net Chg/Trip	Cash/Trip	Net Coll %
2025-11	18	43,207.70	2,421.94	40,785.76	-	35,859.29	-	-	4,926.47	2,400.43	2,265.88	1,992.18	87.9%
2025-12	20	45,654.00	2,265.00	43,389.00	19.71	26,526.30	4,776.72	-	12,066.27	2,282.70	2,169.45	1,326.32	61.1%
2026-01	23	46,419.20	140.06	46,279.14	-	30,134.28	1,816.80	-	14,328.06	2,018.23	2,012.14	1,310.19	65.1%
2026-02	16	36,277.40	-	36,277.40	-	28,709.35	-	-	7,568.05	2,267.34	2,267.34	1,794.33	79.1%
2026-03	17	36,587.30	-	36,587.30	-	29,069.79	-	-	7,517.51	2,152.19	2,152.19	1,709.99	79.5%
2026-04	28	60,991.60	40.00	60,951.60	-	39,668.50	2,248.00	-	19,035.10	2,178.27	2,176.84	1,416.73	65.1%
2026-05	26	57,787.70	86.40	57,701.30	(1.54)	34,134.52	-	-	23,568.32	2,222.60	2,219.28	1,312.87	59.2%
2026-06	20	40,782.40	1,554.47	39,227.93	-	19,796.39	-	-	19,431.54	2,039.12	1,961.40	989.82	50.5%
2026-07	29	62,604.90	-	62,604.90	359.00	39,430.82	-	-	22,815.08	2,158.79	2,158.79	1,359.68	63.0%
2026-08	24	50,214.40	-	50,214.40	-	18,924.44	-	-	31,289.96	2,092.27	2,092.27	788.52	37.7%
2026-09	23	49,572.80	-	49,572.80	-	5,242.96	-	-	44,329.84	2,155.34	2,155.34	227.95	10.6%
2026-10	15	35,469.00	-	35,469.00	-	-	-	-	35,469.00	2,364.60	2,364.60	-	0.0%
Totals	**259**	**565,568.40**	**6,507.87**	**559,060.53**	**377.17**	**307,496.64**	**8,841.52**	**-**	**242,345.20**	**2,183.66**	**2,158.53**	**1,187.25**	**55.0%**

© EMS Management & Consultants Inc.

12 MONTH DATE OF SERVICE ANALYSIS BY PRIMARY PAYOR CATEGORY

MEDICAID

DOS	Trip Count	Gross Charges	Contr Allow	Net Charges	Rev Adj	Payments	Write Offs	Refunds	Balance Due	Gross Chg/Trip	Net Chg/Trip	Cash/Trip	Net Coll %
2025-11	6	11,882.60	8,927.46	2,955.14	-	2,955.14	-	-	-	1,980.43	492.52	492.52	100.0%
2025-12	6	12,576.70	9,263.67	3,313.03	-	3,313.03	-	-	-	2,096.12	552.17	552.17	100.0%
2026-01	8	14,861.20	11,485.92	3,375.28	-	3,375.28	-	-	-	1,857.65	421.91	421.91	100.0%
2026-02	4	5,937.80	4,657.18	1,280.62	-	1,280.62	-	-	-	1,484.45	320.16	320.16	100.0%
2026-03	7	13,208.50	10,012.16	3,196.34	-	3,196.34	-	-	-	1,886.93	456.62	456.62	100.0%
2026-04	12	24,818.50	16,693.66	8,124.84	-	6,439.79	-	-	1,685.05	2,068.21	677.07	536.65	79.3%
2026-05	2	3,465.30	2,753.35	711.95	-	711.95	-	-	-	1,732.65	355.98	355.98	100.0%
2026-06	5	8,940.30	7,139.01	1,801.29	-	1,801.29	-	-	-	1,788.06	360.26	360.26	100.0%
2026-07	5	7,513.30	6,100.79	1,412.51	-	1,412.51	-	-	-	1,502.66	282.50	282.50	100.0%
2026-08	2	2,880.20	2,296.71	583.49	-	583.49	-	-	-	1,440.10	291.75	291.75	100.0%
2026-09	4	7,598.80	-	7,598.80	-	-	-	-	7,598.80	1,899.70	1,899.70	-	0.0%
2026-10	3	5,306.00	-	5,306.00	-	-	-	-	5,306.00	1,768.67	1,768.67	-	0.0%
Totals	**64**	**118,989.20**	**79,329.91**	**39,659.29**	**-**	**25,069.44**	**-**	**-**	**14,589.85**	**1,859.21**	**619.68**	**391.71**	**63.2%**

MEDICAID MCO

DOS	Trip Count	Gross Charges	Contr Allow	Net Charges	Rev Adj	Payments	Write Offs	Refunds	Balance Due	Gross Chg/Trip	Net Chg/Trip	Cash/Trip	Net Coll %
2025-11	13	29,675.80	15,440.32	14,235.48	36.00	14,199.48	-	-	-	2,282.75	1,095.04	1,092.27	99.7%
2025-12	20	42,162.30	29,343.60	12,818.70	(2.19)	10,503.17	-	-	2,317.72	2,108.12	640.94	525.16	81.9%
2026-01	13	28,064.40	19,435.85	8,628.55	-	8,628.55	-	-	-	2,158.80	663.73	663.73	100.0%
2026-02	11	22,416.10	17,035.94	5,380.16	(200.00)	5,580.16	-	-	-	2,037.83	489.11	507.29	103.7%
2026-03	14	30,363.20	21,821.48	8,541.72	-	9,259.02	-	-	(717.30)	2,168.80	610.12	661.36	108.4%
2026-04	12	24,833.60	15,185.54	9,648.06	-	7,000.82	-	-	2,647.24	2,069.47	804.01	583.40	72.6%
2026-05	11	23,547.60	12,448.80	11,098.80	-	6,995.90	-	-	4,102.90	2,140.69	1,008.98	635.99	63.0%
2026-06	13	28,163.30	15,885.43	12,277.87	-	7,021.57	-	-	5,256.30	2,166.41	944.45	540.12	57.2%
2026-07	11	24,667.50	16,297.92	8,369.58	-	5,826.88	-	-	2,542.70	2,242.50	760.87	529.72	69.6%
2026-08	9	17,980.30	9,110.83	8,869.47	-	3,481.67	-	-	5,387.80	1,997.81	985.50	386.85	39.3%
2026-09	7	11,722.10	5,037.28	6,684.82	-	2,047.52	-	-	4,637.30	1,674.59	954.97	292.50	30.6%
2026-10	6	12,146.00	1,802.66	10,343.34	-	569.34	-	-	9,774.00	2,024.33	1,723.89	94.89	5.5%
Totals	**140**	**295,742.20**	**178,845.65**	**116,896.55**	**(166.19)**	**81,114.08**	**-**	**-**	**35,948.66**	**2,112.44**	**834.98**	**579.39**	**69.4%**

PATIENT

DOS	Trip Count	Gross Charges	Contr Allow	Net Charges	Rev Adj	Payments	Write Offs	Refunds	Balance Due	Gross Chg/Trip	Net Chg/Trip	Cash/Trip	Net Coll %
2025-11	11	19,699.00	1,667.50	18,031.50	-	3,506.60	5,131.00	-	9,393.90	1,790.82	1,639.23	318.78	19.4%
2025-12	5	9,005.70	-	9,005.70	-	2,342.70	718.00	-	5,945.00	1,801.14	1,801.14	468.54	26.0%
2026-01	11	15,713.70	-	15,713.70	-	1,454.00	727.00	-	13,532.70	1,428.52	1,428.52	132.18	9.3%
2026-02	7	11,180.70	-	11,180.70	-	-	-	-	11,180.70	1,597.24	1,597.24	-	0.0%
2026-03	6	11,921.50	1,454.07	10,467.43	-	880.96	175.00	-	9,411.47	1,986.92	1,744.57	146.83	8.4%
2026-04	8	11,780.90	-	11,780.90	-	-	-	-	11,780.90	1,472.61	1,472.61	-	0.0%
2026-05	6	12,052.20	-	12,052.20	-	2,387.60	-	-	9,664.60	2,008.70	2,008.70	397.93	19.8%
2026-06	10	19,452.00	-	19,452.00	-	100.00	1,167.00	-	18,185.00	1,945.20	1,945.20	10.00	0.5%
2026-07	15	21,680.40	1,820.29	19,860.11	150.00	2,044.51	-	-	17,665.60	1,445.36	1,324.01	136.30	10.3%
2026-08	12	20,856.40	-	20,856.40	-	-	-	-	20,856.40	1,738.03	1,738.03	-	0.0%
2026-09	6	9,687.50	-	9,687.50	-	-	-	-	9,687.50	1,614.58	1,614.58	-	0.0%
2026-10	25	6,572.00	-	6,572.00	-	-	-	-	6,572.00	262.88	262.88	-	0.0%
Totals	**122**	**169,602.00**	**4,941.86**	**164,660.14**	**150.00**	**12,716.37**	**7,918.00**	**-**	**143,875.77**	**1,390.18**	**1,349.67**	**104.23**	**7.7%**

© EMS Management & Consultants Inc.

12 MONTH DATE OF SERVICE ANALYSIS BY PRIMARY PAYOR CATEGORY

FACILITY

DOS	Trip Count	Gross Charges	Contr Allow	Net Charges	Rev Adj	Payments	Write Offs	Refunds	Balance Due	Gross Chg/Trip	Net Chg/Trip	Cash/Trip	Net Coll %
2025-11	1	1,800.00	1,344.61	455.39	-	-	-	-	455.39	1,800.00	455.39	-	0.0%
2025-12	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2026-01	1	2,545.00	1,804.48	740.52	-	740.52	-	-	-	2,545.00	740.52	740.52	100.0%
2026-02	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2026-03	2	4,445.10	3,317.24	1,127.86	-	658.81	-	-	469.05	2,222.55	563.93	329.41	58.4%
2026-04	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2026-05	3	4,927.00	3,261.90	1,665.10	-	1,196.05	-	-	469.05	1,642.33	555.03	398.68	71.8%
2026-06	2	7,597.00	5,637.04	1,959.96	-	1,959.96	-	-	-	3,798.50	979.98	979.98	100.0%
2026-07	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2026-08	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2026-09	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2026-10	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
Totals	**9**	**21,314.10**	**15,365.27**	**5,948.83**	**-**	**4,555.34**	**-**	**-**	**1,393.49**	**2,368.23**	**660.98**	**506.15**	**76.6%**

OTHER GOVT. PAYERS

DOS	Trip Count	Gross Charges	Contr Allow	Net Charges	Rev Adj	Payments	Write Offs	Refunds	Balance Due	Gross Chg/Trip	Net Chg/Trip	Cash/Trip	Net Coll %
2025-11	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2025-12	2	4,742.10	1,787.16	2,954.94	(33.97)	2,988.91	-	-	-	2,371.05	1,477.47	1,494.46	101.1%
2026-01	1	2,242.80	1,561.02	681.78	-	681.78	-	-	-	2,242.80	681.78	681.78	100.0%
2026-02	3	6,450.20	1,414.93	5,035.27	(23.41)	3,171.68	-	-	1,887.00	2,150.07	1,678.42	1,057.23	63.0%
2026-03	4	8,376.60	2,319.34	6,057.26	(63.84)	8,804.71	-	2,881.32	197.71	2,094.15	1,514.32	1,480.85	97.8%
2026-04	3	6,869.90	3,219.57	3,650.33	(19.43)	5,638.13	-	-	(1,968.37)	2,289.97	1,216.78	1,879.38	154.5%
2026-05	2	5,408.20	-	5,408.20	-	2,481.40	-	-	2,926.80	2,704.10	2,704.10	1,240.70	45.9%
2026-06	1	2,280.40	1,686.04	594.36	-	594.36	-	-	-	2,280.40	594.36	594.36	100.0%
2026-07	5	12,592.30	-	12,592.30	-	10,086.70	-	-	2,505.60	2,518.46	2,518.46	2,017.34	80.1%
2026-08	2	4,581.30	1,569.51	3,011.79	-	3,011.79	-	-	-	2,290.65	1,505.90	1,505.90	100.0%
2026-09	1	2,480.40	15.00	2,465.40	-	2,465.40	-	-	-	2,480.40	2,465.40	2,465.40	100.0%
2026-10	6	13,855.00	-	13,855.00	-	2,882.00	-	-	10,973.00	2,309.17	2,309.17	480.33	20.8%
Totals	**30**	**69,879.20**	**13,572.57**	**56,306.63**	**(140.65)**	**42,806.86**	**-**	**2,881.32**	**16,521.74**	**2,329.31**	**1,876.89**	**1,330.85**	**70.9%**

TPL

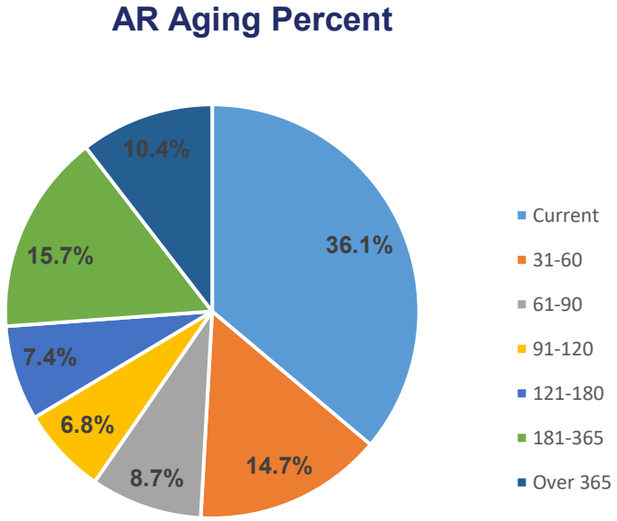
DOS	Trip Count	Gross Charges	Contr Allow	Net Charges	Rev Adj	Payments	Write Offs	Refunds	Balance Due	Gross Chg/Trip	Net Chg/Trip	Cash/Trip	Net Coll %
2025-11	14	14,040.40	3,512.04	10,528.36	-	14,427.06	-	-	(3,898.70)	1,002.89	752.03	1,030.50	137.0%
2025-12	6	10,125.60	1,459.03	8,666.57	-	7,658.98	-	-	1,007.59	1,687.60	1,444.43	1,276.50	88.4%
2026-01	1	2,237.40	-	2,237.40	-	-	-	-	2,237.40	2,237.40	2,237.40	-	0.0%
2026-02	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2026-03	3	7,395.80	2,954.74	4,441.06	-	5,048.66	-	-	(607.60)	2,465.27	1,480.35	1,682.89	113.7%
2026-04	2	3,110.70	1,483.62	1,627.08	-	3,506.65	-	-	(1,879.57)	1,555.35	813.54	1,753.33	215.5%
2026-05	1	1,127.00	-	1,127.00	-	-	-	-	1,127.00	1,127.00	1,127.00	-	0.0%
2026-06	2	4,932.20	-	4,932.20	-	2,590.27	-	-	2,341.93	2,466.10	2,466.10	1,295.14	52.5%
2026-07	1	2,538.90	-	2,538.90	-	-	-	-	2,538.90	2,538.90	2,538.90	-	0.0%
2026-08	1	2,124.30	1,506.71	617.59	-	617.59	-	-	-	2,124.30	617.59	617.59	100.0%
2026-09	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
2026-10	1	2,478.00	-	2,478.00	-	-	-	-	2,478.00	2,478.00	2,478.00	-	0.0%
Totals	**32**	**50,110.30**	**10,916.14**	**39,194.16**	**-**	**33,849.21**	**-**	**-**	**5,344.95**	**1,565.95**	**1,224.82**	**1,057.79**	**86.4%**

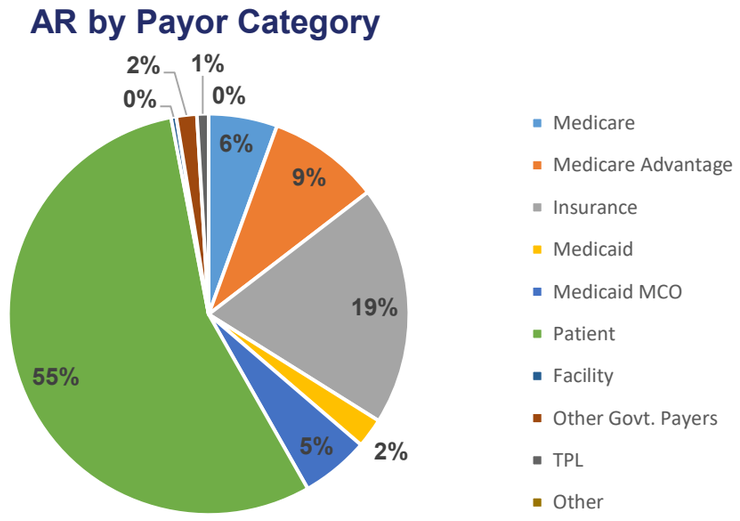
© EMS Management & Consultants Inc.

OUTSTANDING AR AGING BY PAYOR CATEGORY

AGING BY AGING DATE & CURRENT PAYOR

Current Payor	Current	31-60	61-90	91-120	121-180	181-365	Over 365	Total
Medicare	49,282.94	2,625.51	(1,607.78)	3,026.70	(281.79)	(1,665.28)	1,925.90	53,306.20
Medicare Advantage	45,119.70	24,252.10	15,007.89	3,556.82	2,151.00	(2,920.00)	(229.46)	86,938.05
Insurance	93,711.90	33,536.40	12,333.09	8,862.12	8,262.82	21,072.48	8,299.48	186,078.29
Medicaid	15,955.58	2,291.24	281.80	479.77	1,891.58	3,083.60	(1,121.51)	22,862.06
Medicaid MCO	20,542.90	6,374.90	5,740.18	5,254.00	7,410.75	4,956.93	2,555.85	52,835.51
Patient	109,056.95	66,911.05	52,226.01	41,570.28	47,870.00	128,059.31	85,640.42	531,334.02
Facility	-	-	-	-	469.05	924.44	2,679.11	4,072.60
Other Govt. Payers	11,111.96	-	(2,375.70)	2,840.60	3,378.80	135.26	755.09	15,846.01
TPL	2,986.64	5,916.90	2,314.50	-	357.83	(2,513.26)	-	9,062.61
Other	-	-	-	-	-	-	-	-
Total	**347,768.57**	**141,908.10**	**83,919.99**	**65,590.29**	**71,510.04**	**151,133.48**	**100,504.88**	**962,335.35**



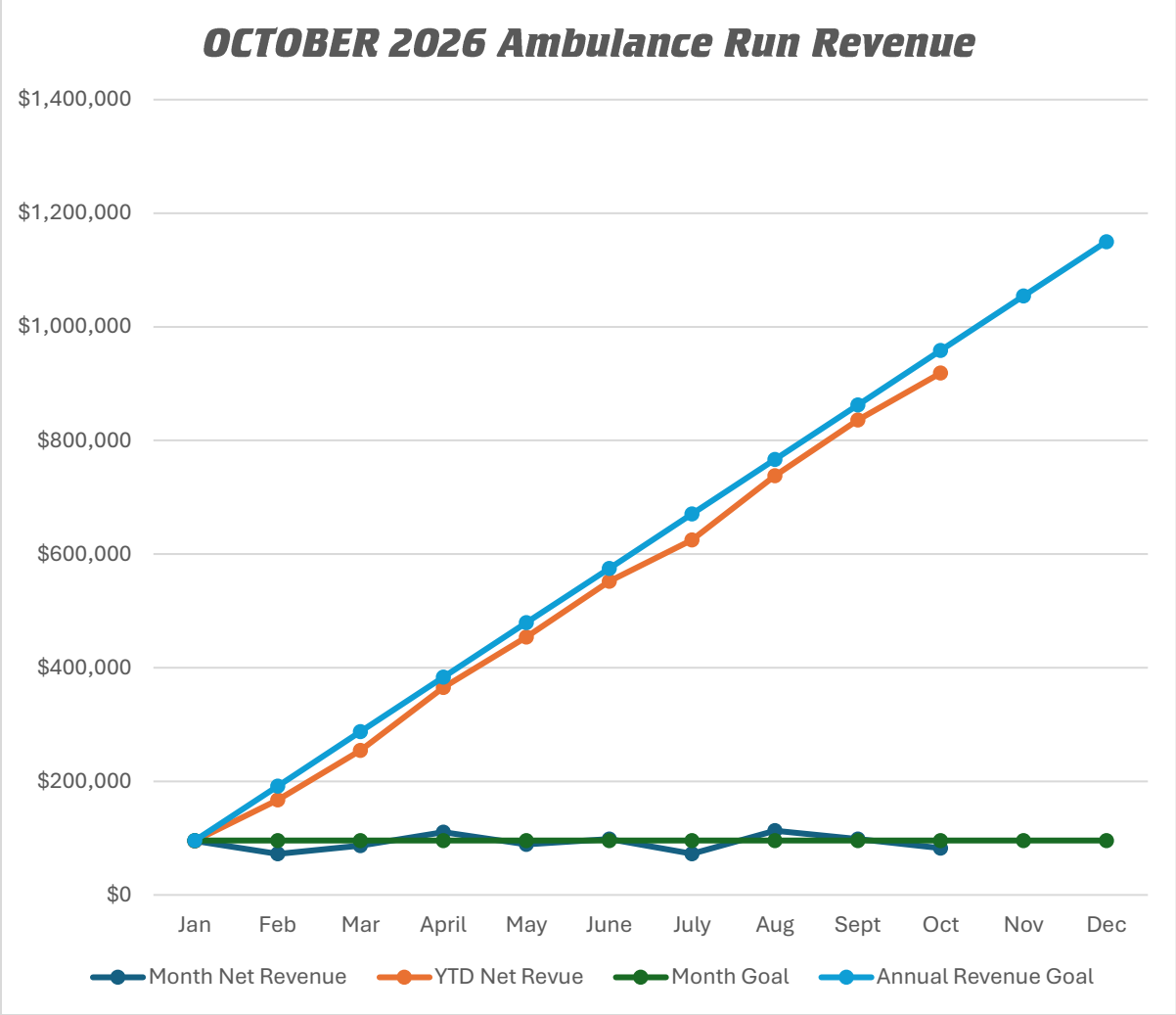


© EMS Management & Consultants Inc.

ACCOUNTS RECEIVABLE RECONCILIATION REPORT

Month	Beginning A/R	Gross Charges	Contr Allow	Net Charges	Rev Adj	Payments	Write Offs	Refunds	Ending A/R
2026-01	839,139.02	174,435.40	116,633.89	57,801.51	38.95	94,804.82	5,852.58	-	796,244.18
2026-02	796,244.18	192,046.00	81,998.61	110,047.39	84.39	70,368.43	10,121.43	(2,311.15)	828,028.47
2026-03	828,028.47	207,883.00	103,512.08	104,370.92	(231.76)	82,748.73	26,670.86	(800.83)	824,012.39
2026-04	824,012.39	281,275.70	134,205.89	147,069.81	910.73	104,327.92	4,573.66	(698.87)	861,968.76
2026-05	861,968.76	220,535.90	133,944.12	86,591.78	214.03	88,178.98	7,301.90	-	852,865.63
2026-06	852,865.63	205,945.60	109,109.12	96,836.48	(87.67)	96,096.20	(803.16)	(118.00)	854,614.74
2026-07	854,614.74	244,457.40	85,952.09	158,505.31	282.06	72,429.51	-	(353.43)	940,761.91
2026-08	940,761.91	222,555.80	112,504.31	110,051.49	366.14	112,589.59	19,763.16	(122.09)	918,216.60
2026-09	918,216.60	179,387.40	78,877.18	100,510.22	471.34	96,256.45	3,511.00	(33.00)	918,521.03
2026-10	918,521.03	263,326.20	101,071.37	162,254.83	(1.71)	84,415.36	38,314.18	(4,287.32)	962,335.35
FY Total	**839,139.02**	**2,191,848.40**	**1,057,808.66**	**1,134,039.74**	**2,046.50**	**902,215.99**	**115,305.61**	**(8,724.69)**	**962,335.35**

© EMS Management & Consultants Inc.



DeerGrove EMS Ambulance Run Fees						
	2026	2025	2024	2023	2022	2021
Jan	$95,240	$81,733	$44,035	$77,789	$54,413	$50,164
Feb	$72,229	$93,043	$51,072	$52,268	$80,008	$46,635
Mar	$86,962	$111,571	$31,152	$74,854	$63,410	$54,979
Apr	$110,619	$110,937	$101,697	$88,042	$65,899	$44,489
May	$89,113	$73,934	$68,091	$65,613	$71,395	$43,258
Jun	$98,179	$85,430	$77,164	$87,500	$45,047	$55,271
Jul	$72,655	$90,999	$119,056	$82,447	$46,764	$45,699
Aug	$113,034	$88,898	$139,469	$93,235	$73,548	$64,325
Sep	$98,181	$78,720	$68,735	$59,052	$62,778	$32,870
Oct	$82,487	$89,517	$60,655	$79,549	$55,771	$43,431
Nov		$67,276	$86,522	$68,372	$44,244	$51,785
Dec		$75,178	$80,429	$58,856	$57,355	$53,680
YTD GOAL $958,333	$918,701	$1,047,237	$928,078	$887,577	$720,632	$586,586

2024 Supplemental GEMT Payment: $58,936.76
CY2025 GEMT should process in December

DEER-GROVE EMS

OCTOBER 2026 STAFF REPORT

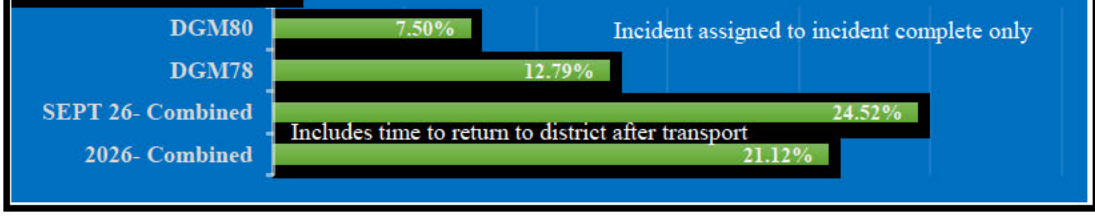
MISSION STATEMENT: Deer Grove EMS provides for the health and well-being of our communities with a team of professionals that are dedicated, knowledgeable and have a vested interest in our neighbors.

MONTHLY CALL VOLUMES



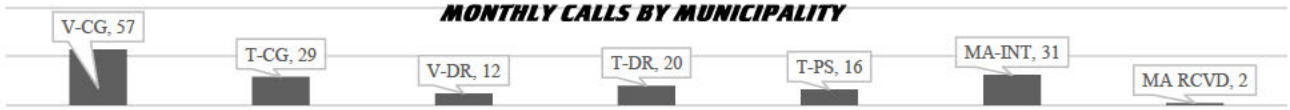
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2022	131	96	122	97	98	115	123	97	90	127	120	119
2023	122	76	107	100	106	121	130	122	126	106	116	119
2024	135	125	112	107	99	89	104	119	135	125	132	146
2025	138	130	125	118	122	117	108	114	102	111	112	135
2026	123	111	134	137	144	130	144	137	116	165		

Unit Hour Utilizaton

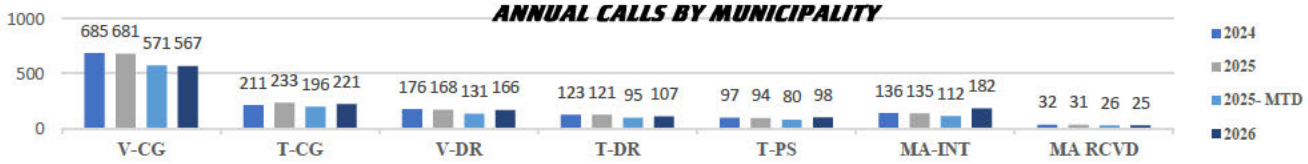


Mutual Aid incident %	
2026	1.86%
OCT26	1.21%
M78	105
M80	59

MONTHLY CALLS BY MUNICIPALITY



ANNUAL CALLS BY MUNICIPALITY



MONTHLY VOLUNTEER HOURS



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2023	440	372	413	481	390	361	405	344	222	317	365	425
2024	360	345	376	352	339	442	476	407	333	318	323	352
2025	375	334	318	274	315	420	510	580	386	429	292	389
2026	523	266	478	412	514	432	488	607	568	517		

DGEMS IN-DISTRICT PAST MONTH RESPONSE TIMES (In Minutes)				
Notified to Enroute	Enroute to Arrive at Scene	Arrived on Scene to Left Scene	Left Scene to Arrive Destination	At Destination to in Service
0.93	6.46	18.71	22.35	19.99
2026 YTD MEDIAN- ALL RESPONSES				
0.95	7.19	17.99	22.49	19.94
PAST MONTH 90TH% TIMES				
1.72	12.46	31.02	28.47	28.37

VEHICLE MAINTENANCE

- Buzz (2017)- Scheduled PM: Lube, oil, filter, fuel filter, and water separator filter, tire rotation and evaluate steering components. Test batteries. Repair leaking coolant hoses in the body.

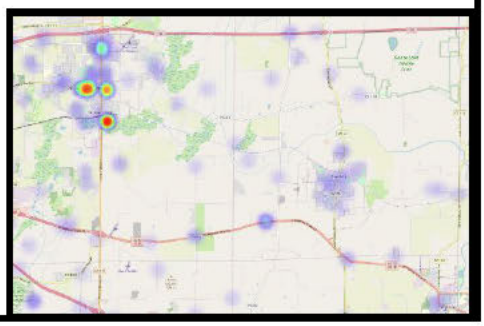
Vehicle	Beginning Mileage	Ending Mileage	Beginning Hours	Ending Hours	Availability %
Buzz (2017)	170,527	170,879	2,911	2,939	93.3
Mickey (2022)	75,012	77,397	3,659	3,749	100
Stitch (2025)	21,675	24,245	1,127	1,246	99.4
C79 (Ferdinand)	835	956			100
C7 (Glitch)	86,385	87,692			100

INCIDENT TIME & DAY

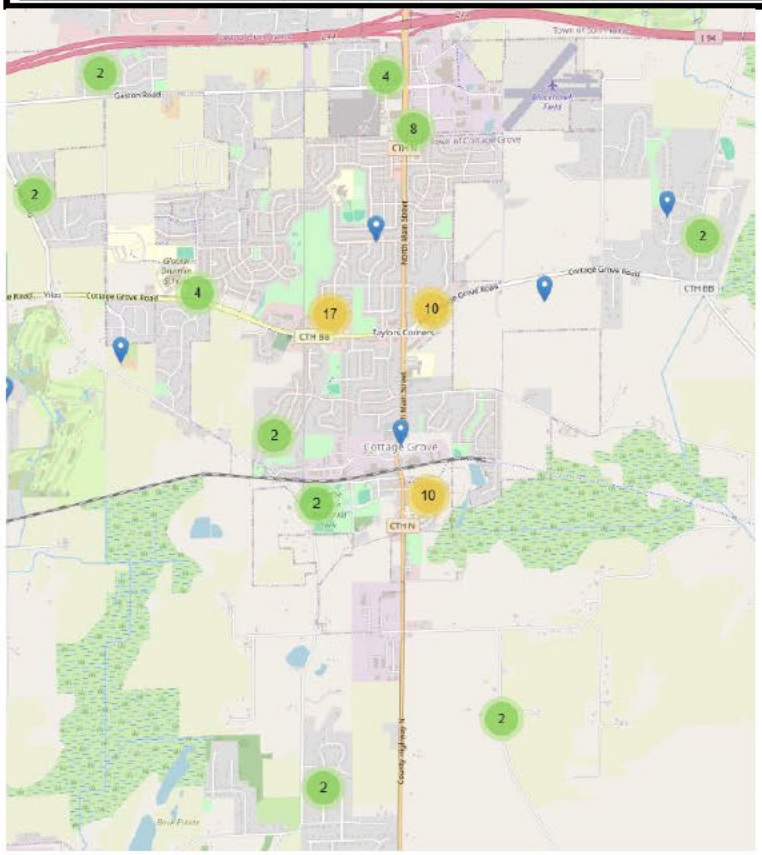
OCTOBER 2026 Time of Call (Dispatched) by 4-hr block	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	Totals
00:01 - 04:00	2	1	0	0	3	3	2	11
04:01 - 08:00	1	0	1	2	1	1	1	7
08:01 - 12:00	3	4	5	2	7	2	2	25
12:01 - 16:00	7	7	9	5	14	4	5	51
16:01 - 20:00	5	9	3	10	6	8	8	49
20:01 - 00:00	4	4	5	6	7	4	4	34
Totals	22	25	23	25	38	22	22	

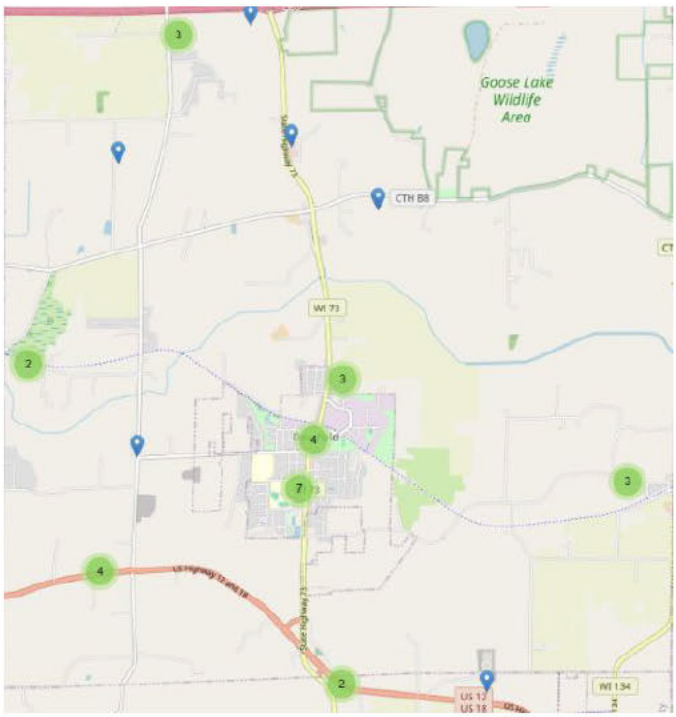
2025 Time of MUTUAL AID RECEIVED Call by 4-hr block	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	Totals
00:01 - 04:00	0	0	0	1	1	0	1	3
04:01 - 08:00	0	1	0	1	0	0	0	2
08:01 - 12:00	2	2	2	0	2	0	2	10
12:01 - 16:00	0	0	2	3	3	2	1	11
16:01 - 20:00	0	3	1	0	5	1	3	13
20:01 - 00:00	0	4	0	1	2	0	0	7
Totals	2	10	5	6	13	3	7	

2026 Time of Call (Dispatched) by 4-hr block	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	Totals
00:01 - 04:00	11	11	16	19	20	21	21	119
04:01 - 08:00	18	26	27	32	24	20	23	170
08:01 - 12:00	41	39	55	36	51	27	43	292
12:01 - 16:00	39	33	61	51	54	41	41	320
16:01 - 20:00	40	49	39	45	50	48	49	320
20:01 - 00:00	29	41	37	26	45	25	32	235
Totals	178	199	235	209	244	182	209	



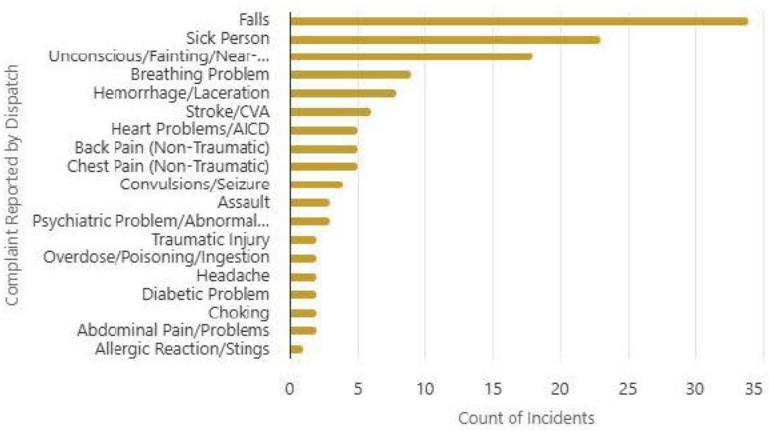
ASSIGNED INCIDENT HEAT MAPS





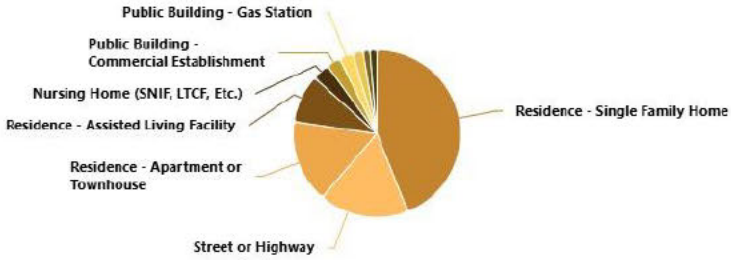
Incidents by Complaint Reported to Dispatch (Top 20)

Oct 01, 2026 12:00 AM to Oct 31, 2026 11:59 PM



Incidents by Location Type (Top 10)

Oct 01, 2026 12:00 AM to Oct 31, 2026 11:59 PM



MEMBERSHIP ROSTER

FULL-TIME		CASUAL		VOLUNTEER	
Antoniewicz, Lisa	RN, CCEMT-P	Boyd, Jared	Paramedic	Anders, Devon	Paramedic
Belden, Elliott	Paramedic	Bischel, Elisabeth	RN, Paramedic	*Anderson, Ethan	AEMT
Cummings, Ross	CCEMT-P	Byrnes, Stephanie	Paramedic	Blochowiak, Bradley	EMT
Cysiewski, Mandy	ASM-EMT	Campbell, Erin	RN, Paramedic	Doherty, Matthew	Paramedic
Goth, Kevin	Paramedic	Doberstein, Austin	Paramedic	Hartman, Michael	AEMT
Hesseling, Sarah	RN, CCEMT-P	Earle, Katie Jo	Paramedic	Hughes, Parnell	EMT
Hinchley, Clairissa	Paramedic	Farrell, Jeffrey	Paramedic	Hummel, Madison	EMT
Hromatko, Cory	CCEMT-P	Hankins, Jefferson	Paramedic	Kim, Maeve	EMT
Krszjzaniek, Kiana	Paramedic	Hanson, Gracie	Paramedic	Lange, Erica	EMT
Lang, Eric	Paramedic	Kaiser, Christopher	Paramedic	Mavuri, Amritha	AEMT
Lasko, Wendy	RN, Paramedic	*Lesson, Aubree	Paramedic	Morency, Courtney	EMT
Meier, Easton	CCEMT-P	Lillegard, Micah	CCEMT-P	Parks, Gabrielle	EMT
Mickelson, Matthew	NP, Paramedic	Linley, Alecia	RN, CCEMT-P	Ralston, James	EMT
Perez, Nikki	Paramedic	McMullen, Jeremy	Paramedic	Reichert, Kennedy	EMT
Rabbitt, Emilie	Paramedic	Naviaux, William	Paramedic	Schoepp, Hunter	EMT
Sanders, Seth	Paramedic	Nicholson, Mary Claire	Paramedic	Schultz, Daniel	AEMT
Salov, Courtney	Paramedic	Roman, Jennifer	Paramedic	Severson, Erik	EMT
Woodstock, Steven	CC/COMM Medic	Rousseau, Cindy	Paramedic	Colwin, Shannon	Chaplain
*= Currently on Leave of Absence		Walker, Kathryn	Paramedic	Meng, Brad	Chaplain
+= New member or status					

DEPUTY CHIEF'S REPORT

Training Report:

- October training focused on cardiac emergencies, presented by the Medical Direction team. Critical thinking was employed while playing a rousing game of EMS Family Feud.
- During the month of November, staff will complete annual skill competency assessments. December training will be HIPAA review.
- DGEMS sent a crew to participate in a joint search and rescue training with DVFD, CVFD and Marshall FD at CamRock Park.
- The leadership team has selected our next book to read: Minecraft: The Art of Positive Thinking, by Aaron Sadoff. A special bonus — the author is from Wisconsin and is willing to lend a hand with our training.
- Graduate students from UW Speech and Hearing Clinic at UW-Madison have asked to partner with DGEMS on Aphasia Awareness Training. We see this as an excellent opportunity and will be planning training sessions for the near future.
- DC Antoniewicz and Lt. Hromatko met to discuss training objectives and finalized the 2026 - 2029 training calendar. Our Medical Direction team will lead 3-4 of our monthly training sessions annually.

Upcoming training sessions:

- Southwest TIME meeting - Nov 5
- Stop-the-Bleed Train the Trainer - Nov 9
- ACLS/PALS Renewal - January 27
- WEMSA - Feb 2 - 5 - Green Bay

Training Center:

- Several classes were taught in October, including four sections of BLS CPR renewal for Wildwood Clinic and 3 sections of BLS/Heartsaver CPR for Mueller-Graber Dental. In total, DGEMS staff re-certified 80 individuals in CPR during October.

Upcoming classes:

- McFarland Fire/EMS BLS Instructor - TBD
- Deerfield HS BLS Instructor - January

Special Events:

- Staff attended our regularly held health screening events in the community and provided standby coverage for Deerfield High School varsity football games.
- October was another very busy month for special event coverage. We were invited to participate in a safety presentation with DVFD at the Deerfield Elementary School. We attended the CGFD open house, had several members in the Deerfield Homecoming Parade and provided a full ambulance crew to standby for a CGFD training burn.
- We are a popular request for Halloween activities in the community — this year we were invited to attend Safety Day at Hope Lutheran Church, "Trunk-or-Treat" at Dolphin Swim Academy and Abiding Shepard Church, the Great Pumpkin Hunt in Deerfield and Trick-or-Treat at the Deerfield Station.
- A special thank you to Kennedy Reichert, Matthew Doherty, Steve Woodstock and Seth Sanders for covering the majority of our special events in October. In total, there were 17 special events covered in October.

Upcoming special events:

- Cottage Grove House Burn (Training) - Nov 4
- UW Football Game Coverage - Nov 7
- Christmas in the Grove Holiday Lights Parade - Dec 4

CHIEF'S REPORT

- Assigned to an ambulance for 0 hours and on-duty Officer-In-Charge for 52 (0 weekend/holiday) hours throughout the month.
- Held regular monthly meetings with the medical director, officer group, and all staff members.
- Continued working with the L311 and municipalities to bring forward the lateral transfer memorandum of understanding.
- Participated in the second planning meeting for the 2026 Christmas in the Grove Parade.
- Administrative Services Manager Cysiewski completed the benchmarked tasks needed to earn the second merit salary increase of $2,000 the tasks were as follows:
  - Complete full GEMT process, which includes submission (no fault for any delay by PCG in the desk review process)
  - Begin succession planning guides by creating standard procedure documents for all administrative tasks, begin with payroll
  - Complete all required training with ETF
  - Continue EMS-MC analysis and bring forward preliminary adjustments to improve the performance
  - Evaluate effectiveness of pass-through benefits provided to staff (AFLAC; Liberty National)
  - Begin initial budget analysis, specifically to identify looming trends adversely affecting DGEMS
- Worked with each municipality to ensure they have the information needed to present our budget request. Attended meetings as needed.
- Met with Stoughton Health and public safety partners for a regular check-in.
- Attended the Dane County EMS Commission meeting.
- Continued working with our vendors for the remount of the 2017 ambulance.
  - Planned delivery of a remounted vehicle Jan 2028
  - 150-day build cycle would necessitate Buzz (2017) leaving mid-2027
- Worked through the process of acquiring our own license with the Federal Drug Enforcement Administration.
  - Changes in Federal policy now allow for department ownership of the license
  - Dr. Kronenfeld holds our current license.
  - This will allow us to hold the license and streamline the controlled medications procurement process.
  - Met with field agents and the process is nearing completion
  - We will transfer our current inventory to us from Dr Kronenfeld.
- Chief Lang attended the following educational events:
  - Your Character Test: Restoring Standards and Strengthening Culture (virtual)
  - Trauma Care Across the Continuum (In-Person @ MATC)
  - Wellness Begins with Leadership (virtual)
  - Essential in Name or Essential in Practice? (virtual)
  - Workshop: 2027 Medicaid & ACA Changes (virtual)
  - SW Region TIME Meeting (virtual)
  - The Procurement Playbook: A Practical Guide for Public Safety Leaders (virtual)
- Year-to-date partner Fire Department usage on EMS calls:
  - Cottage Grove Fire: 43 incidents
  - Deerfield Fire: 27 incidents
- Department scheduling:
  - October Ambulance Scheduling: 100% coverage @ both stations
  - 415 vacation time hours utilized by the full-time staff group and 176 unscheduled time off hours (sick, bereavement, unpaid) used by all staff groups in October.
  - The casual staff group provided 429 hours on-duty time.
- Department recruiting; Hiring; membership
  - We have a volunteer-only hiring session planned for November 23rd.
  - We are eyeing a casual hiring event for January 2027.
- STAFF MILESTONES- September 2026:
  - Jared Boyd- Casual Paramedic- 1 year of service to DGEMS
  - Jefferson Hankins- Casual Paramedic- 1 year of service to DGEMS
  - Hunter Schoepp- Volunteer EMT- 1 year of service to DGEMS
  - Bradley Blochowiak- Volunteer EMT- 2 years of service to DGEMS
  - Erica Lange-- Volunteer EMT- 2 years of service to DGEMS
  - Cindy Rousseau- Casual Paramedic- 5 years of service to DGEMS
  - Steven Woodstock- Full-Time Paramedic- 5 years of service to DGEMS
  - Elisabeth Bischel- Casual Paramedic- 7 years of service to DGEMS
  - Michael Hartman- Volunteer AEMT- 11 years of service to DGEMS
  - Matthew Mickelson- Full-Time Paramedic- 11 years of service to DGEMS

October Quick Stats

Date	Amb 1	Amb 2	First Responder	Reason Used	Ending Miles	Driver
1	24	24	0			
2	24	24	0	C79 (Ferdinand)		
3	24	24	0	EMERGENCY CALL	882	Lang, Eric
4	24	24	0	EMERGENCY CALL	886	Lang, Eric
5	24	24	0	Training	939	Cysiewski, Mandy
6	24	24	0	EMERGENCY CALL	955	Lang, Eric
7	24	24	0			
8	24	24	0			
9	24	24	0			
10	24	24	0			
11	24	24	0			
12	24	24	0	C7 (Glitch)		
13	24	24	0	Administrative Duties	86385	Lang, Eric
14	24	24	0			
15	24	24	0			
16	24	24	0			
17	24	24	0			
18	24	24	0			
19	24	24	0			
20	24	24	0			
21	24	24	0			
22	24	24	0			
23	24	24	0			
24	24	24	0			
25	24	24	0			
26	24	24	0			
27	24	24	0			
28	24	24	0			
29	24	24	0			
30	24	24	0			
31	24	24	0			
Total	744	744	0			

1488 hours of coverage total

Total of 200% coverage

October 2026

All Response Types	Primary Response Area		ST 1 to V CG		All to V CG		ST 2 to V DF		All to V DF	
90th % Goal = Urban 8.98 min	Median	90th %	Median	90th %	Median	90th %	Median	90th %	Median	90th %
Unit Notified to Unit Arrived on Scene	7.80	13.00	6.10	8.61	6.57	14.37	5.67	6.78	5.75	11.75
Unit Notified to Unit En Route	0.93	1.72	1.00	1.84	0.97	1.72	0.83	1.70	0.76	1.46
Unit En Route to Unit Arrived on Scene	6.46	12.46	5.06	7.53	5.78	13.40	4.77	5.57	4.83	11.67
Unit Arrived on Scene to Unit Left Scene	18.71	31.02	17.68	28.09	15.75	27.43	24.85	41.05	19.42	39.64
Unit Left Scene to Arrived at Destination	22.35	28.47	21.54	25.87	21.03	25.92	26.04	30.50	27.13	34.32
Arrived at Destination to Back in Service	19.99	28.37	18.10	27.13	18.47	25.35	18.91	23.29	19.90	25.06

Remote Rural *** 19.98 ***

All Response Types	ALL Responses		ST 1 to T CG		All to T CG		ST 2 to T DF		All to T DF		All to T PS	
90th % Goal = Rural 14.98	Median	90th %	Median	90th %	Median	90th %	Median	90th %	Median	90th %	Median	90th %
Unit Notified to Unit Arrived on Scene	8.15	15.38	8.15	10.58	8.15	11.88	9.18	15.10	9.14	14.74	10.36	12.38
Unit Notified to Unit En Route	0.93	1.73	0.97	1.77	0.97	1.77	0.90	1.29	0.86	1.27	1.05	1.48
Unit En Route to Unit Arrived on Scene	7.19	14.62	6.92	9.62	6.92	10.03	8.65	14.02	8.46	13.69	9.55	11.91
Unit Arrived on Scene to Unit Left Scene	17.99	29.83	20.95	27.86	20.29	27.76	25.00	33.64	24.97	33.41	18.88	37.69
Unit Left Scene to Arrived at Destination	22.49	31.30	23.52	27.71	22.65	27.65	26.53	31.24	25.73	30.95	19.50	27.77
Arrived at Destination to Back in Service	19.94	28.67	16.75	29.15	18.05	28.84	22.69	28.34	22.75	28.37	20.00	28.22

2026 Year-To-Date	ALL Responses		All to V CG		All to T CG		All to V DF		All to T DF		All to T PS	
All Response Types	Median	90th %	Median	90th %	Median	90th %	Median	90th %	Median	90th %	Median	90th %
Unit Notified to Unit Arrived on Scene	7.67	14.01	6.53	11.30	8.78	12.88	6.50	14.11	9.01	14.39	103.20	15.00
Unit Notified to Unit En Route	0.95	1.73	0.95	1.72	1.00	1.77	0.90	1.70	0.89	1.77	0.95	1.70
Unit En Route to Unit Arrived on Scene	6.53	12.82	5.43	10.53	7.60	12.02	5.42	13.36	7.96	12.95	9.15	13.95
Unit Arrived on Scene to Unit Left Scene	19.53	32.67	19.08	29.86	20.71	34.77	19.70	33.95	19.77	33.69	19.72	43.17
Unit Left Scene to Arrived at Destination	22.73	31.52	21.42	29.53	22.02	26.99	26.42	33.35	27.90	34.48	21.50	31.69
Arrived at Destination to Back in Service	19.57	31.42	18.52	28.40	19.79	29.26	22.08	34.93	22.62	36.02	20.33	30.86

2026 Year-To-Date	ALL Responses		All to V CG		All to T CG		All to V DF		All to T DF		All to T PS	
**** Lights and Sirens Response ****	Median	90th %	Median	90th %	Median	90th %	Median	90th %	Median	90th %	Median	90th %
Unit Notified to Unit Arrived on Scene	8.20	14.22	6.26	12.90	8.30	11.56	10.95	15.00	7.95	12.45	9.81	14.98
Unit Notified to Unit En Route	0.87	1.63	0.93	1.75	0.89	1.48	0.78	1.52	0.72	1.52	0.87	1.54
Unit En Route to Unit Arrived on Scene	7.28	13.11	5.29	11.75	7.30	11.22	10.04	14.88	7.12	11.71	8.76	13.95
Unit Arrived on Scene to Unit Left Scene	20.90	33.80	19.43	29.90	20.90	33.51	22.52	34.11	23.03	29.48	25.17	41.20
Unit Left Scene to Arrived at Destination	23.22	32.51	20.86	31.44	21.78	28.99	26.25	33.11	27.51	36.11	25.35	32.31
Arrived at Destination to Back in Service	21.43	33.57	20.08	28.96	21.45	34.58	24.13	33.48	24.29	42.25	22.68	33.17

01/01/2026 thru 11/09/2026

Eric Lang

From: Corey Randl <CRandl@bell.bank>
Sent: Tuesday, October 20, 2026 2:49 PM
To: Eric Lang
Subject: September Chamber Meeting

You don't often get email from crandl@bell.bank. Learn why this is important

Chief Eric,

Good afternoon. I wanted to personally thank you and your co-worker for taking the time to speak at our September Chamber meeting to educate our members on what is happening at the EMS level.

Thank you for what you do for our community!

Thanks again,



Corey R. Randl
Senior Mortgage Loan Officer
NMLS 500032
Bell Bank Mortgage
Family and Employee Owned
5571 Odana Road | Madison, WI 53719
Mobile 608.669.7355 | Fax 833.200.6133
crandl@bell.bank | My Website | www.bellbankmortgage.com
Facebook Instagram LinkedIn

A Local and National Award-Winning Company

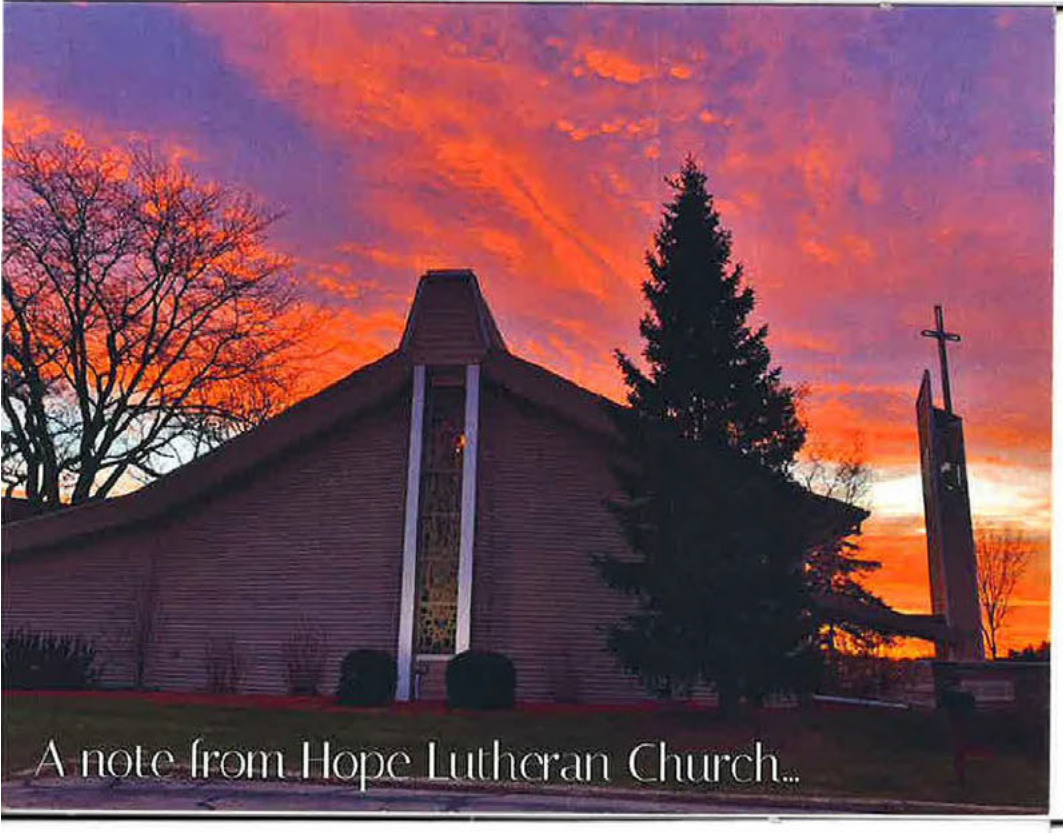
Apply now!

EQUAL HOUSING LENDER

Referrals are the greatest compliment we can receive. Click here to help a friend with their mortgage.

Bell cares about safeguarding your information. Never email or text documents that contain personal or sensitive information. Please contact me to discuss possible options I can provide to securely upload documentation that may contain personal information.

****NOTICE:** *The information in this e-mail and any attachments is for the sole use by the addressee and may contain information that is privileged, confidential or exempt from disclosure. If you are not the addressee, any review, use, retention or distribution of this e-mail or its attachments is prohibited and may be a violation of law. If you have received this e-mail in error, please notify the sender immediately and permanently delete this e-mail and all attachments. Any opinions or comments are personal to the sender and may not represent those of Bell Bank. This e-mail and its attachments neither constitute an agreement to conduct transactions by electronic means nor create a legally binding contract or enforceable obligation in the absence of a fully signed written agreement.****



Kennedy Reichert
Ross Cummings
Kiana Krszjzaniek

Dear Grove EMS,

Thank you for bringing the ambulance to our Safety Sunday event on Oct. 14th. We appreciate your dedication & the vital role & service you give to our community, also.

Lynn Harriel
Safety Comm. Chair
Hope Lutheran Church



Thank you for taking such good care of our Eleanor.

What was one of the scariest days of our lives was made a little easier because of the compassion, quick thinking, and care you showed our family.

Your quick response helped get our little girl the medical attention she needed, and we are so greatful she is home, happy and healthy today

Thankyou for what you do and for being there when our family needed you the most!

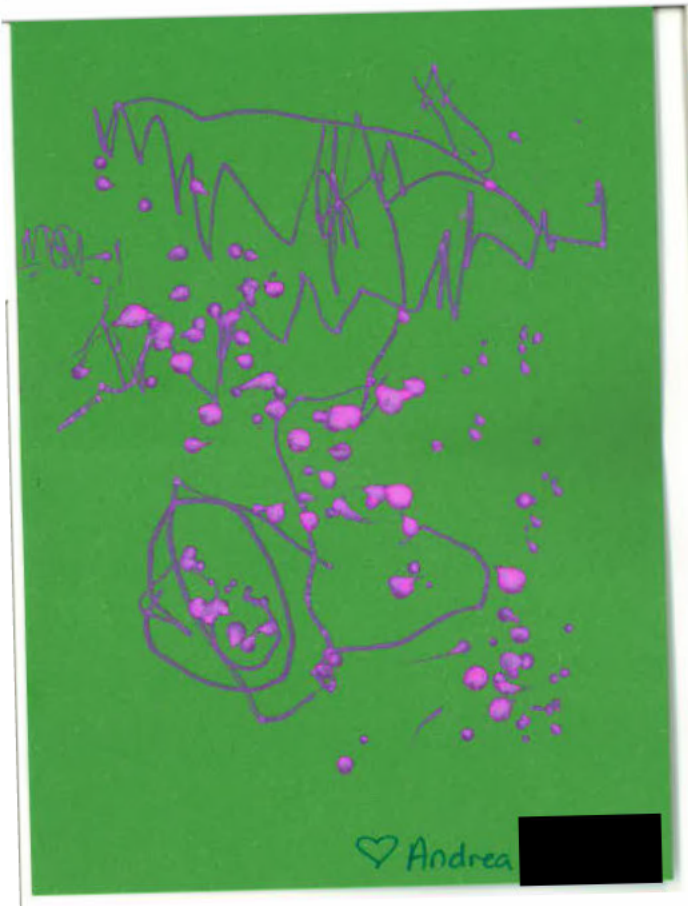
With gratitude,

The [redacted]

Clairissa Hinchley
Katie Jo Earle
Alecia Linley
26-511030



Courtney Salov
Lisa Antoniewicz
26-444276



Deer Grove EMS ~

We have had to use your services a couple of times now in the past couple of years and we want to express our gratitude to you all for how amazing you are! Both times involved our young daughter who was croupy and having trouble breathing and you all helped make a nerve wracking situation much less stressful! We truly appreciate you all and all that you do for our community!

♡ Travis, Janelle, Colton + [redacted]

JBC
JOHNSON BLOCK
CPAs

November 3, 2026

To the Commission and Chief Eric Lang
Deer-Grove EMS
4030 Highway N
Cottage Grove, Wisconsin 53527

The following represents our understanding of the services we will provide Deer-Grove Emergency Medical Service (EMS).

You have requested that we audit the financial statements of the governmental activities and each major fund of the Deer-Grove EMS's, as of December 31, 2026, and for the year then ended and the related notes, which collectively comprise the Deer-Grove EMS' basic financial statements. We are pleased to confirm our acceptance and our understanding of this audit engagement by means of this letter.

The objectives of our audit of the financial statements are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in the United States of America (GAAS), will always detect a material misstatement when it exists. Misstatements, including omissions, can arise from fraud or error and are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

Accounting principles generally accepted in the United States of America, as promulgated by the Governmental Accounting Standards Board (GASB) require that certain required supplementary information be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the GASB, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. As part of our engagement, we will apply certain limited procedures to the required supplementary information (RSI) in accordance with auditing standards generally accepted in the United States of America. These limited procedures will consist primarily of inquiries of management regarding their methods of measurement and presentation, and comparing the information for consistency with management's responses to our inquiries. We will not express an opinion or provide any form of assurance on the RSI. The following RSI is required by accounting principles generally accepted in the United States of America. This RSI will be subjected to certain limited procedures but will not be audited:

1) Budgetary Comparison Schedule
2) Wisconsin Retirement System Schedules
3) Local Retiree Life Insurance Fund Schedules
4) Management's Discussion and Analysis

Auditor Responsibilities

We will conduct our audit in accordance with GAAS. As part of an audit of financial statements in accordance with GAAS, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinions. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls.

- Obtain an understanding of the system of internal control in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. However, we will communicate to you in writing concerning any significant deficiencies or material weaknesses in internal control relevant to the audit of the financial statements that we have identified during the audit.

- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

- Conclude, based on the audit evidence obtained, whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Deer-Grove EMS's ability to continue as a going concern for a reasonable period of time.

Because of the inherent limitations of an audit, together with the inherent limitations of internal control, an unavoidable risk that some material misstatements of noncompliance may not be detected exists, even though the audit is properly planned and performed in accordance with GAAS.

Our responsibility as auditors is limited to the period covered by our audit and does not extend to any other periods.

Compliance with Laws and Regulations

As previously discussed, as part of obtaining reasonable assurance about whether the basic financial statements are free of material misstatement, we will perform tests of the Deer-Grove EMS's compliance with the provisions of applicable laws, regulations, contracts, and agreements. However, the objective of our audit will not be to provide an opinion on overall compliance and we will not express such an opinion.

Management Responsibilities

Our audit will be conducted on the basis that management acknowledge and understand that they have responsibility:

a. For the preparation and fair presentation of the basic financial statements in accordance with accounting principles generally accepted in the United States of America;
b. For the design, implementation, and maintenance of the system of internal control relevant to the preparation and fair presentation of basic financial statements that are free from material misstatement, whether due to error, fraudulent financial reporting, misappropriation of assets, or violations of laws, governmental regulations, grant agreements, or contractual agreements; and
c. To provide us with:
    i. Access to all information of which management is aware that is relevant to the preparation and fair presentation of the basic financial statements including the disclosures such as records, documentation, and other matters;
    ii. Additional information that we may request from management for the purpose of the audit;
    iii. Unrestricted access to persons within the entity and others from whom we determine it necessary to obtain audit evidence;
d. For including the auditor's report in any document containing basic financial statements that indicates that such basic financial statements have been audited by us;
e. For identifying and ensuring that the entity complies with the laws and regulations applicable to its activities;

f. For adjusting the basic financial statements to correct material misstatements and confirming to us in the management representation letter that the effects of any uncorrected misstatements aggregated by us during the current engagement and pertaining to the latest period presented are immaterial, both individually and in the aggregate, to the basic financial statements as a whole; and
g. For acceptance of nonattest services, including identifying the proper party to oversee nonattest work;
h. For maintaining adequate records, selecting and applying accounting principles, and safeguarding assets;
i. For informing us of any known or suspected fraud affecting the entity involving management, employees with significant role in the system of internal control and others where fraud could have a material effect on the financials,
j. For the accuracy and completeness of all information provided,
k. For taking reasonable measures to safeguard protected personally identifiable and other sensitive information; and
l. For confirming your understanding of your responsibilities as defined in this letter to us in your management representation letter.

As part of our audit process, we will request from management written confirmation concerning representations made to us in connection with the audit.

Nonattest Services

With respect to any nonattest services we perform, at the end of the year, we agree to perform the following:

- Preparation of financial statements
- Maintaining lease information, if requested or applicable

We will not assume management responsibilities on behalf of the Deer-Grove EMS. However, we will provide advice and recommendations to assist management of the Deer-Grove EMS in performing its responsibilities.

The Deer-Grove EMS's management is responsible for (a) making all management decisions and performing all management functions; (b) assigning a competent individual to oversee the services; (c) evaluating the adequacy of the services performed; (d) evaluating and accepting responsibility for the results of the services performed; and (e) designing, implementing, and maintaining the system of internal control, including the process used to monitor the system of internal control.

Our responsibilities and limitations of the nonattest services are as follows:

- We will perform the services in accordance with applicable professional standards.

- The nonattest services are limited to the services previously outlined. Our firm, in its sole professional judgment, reserves the right to refuse to do any procedure or take any action that could be construed as making management decisions or assuming management responsibilities, including determining account coding and approving journal entries.

Reporting

We will issue a written report upon completion of our audit of the Deer-Grove EMS's basic financial statements. Our report will be addressed to the Commissioners of the Deer-Grove EMS. Circumstances may arise in which our report may differ from its expected form and content based on the results of our audit. Depending on the nature of these circumstances, it may be necessary for us to modify our opinions, add an emphasis-of-matter or other-matter paragraph(s) to our auditor's report, or if necessary, withdraw from the engagement. If our opinions on the basic financial statements are other than unmodified, we will discuss the reasons with you in advance. If, for any reason, we are unable to complete the audit or are unable to form or have not formed opinions, we may decline to express opinions or to issue a report as a result of this engagement.

Other

We understand that your employees will prepare all confirmations we request and will locate any documents or support for any other transactions we select for testing.

If you intend to publish or otherwise reproduce the basic financial statements and make reference to our firm, you agree to provide us with printers' proofs or masters for our review and approval before printing. You also agree to provide us with a copy of the final reproduced material for our approval before it is distributed.

Regarding the electronic dissemination of audited financial statements, including financial statements published electronically on your Internet website, you understand that electronic sites are a means to distribute information and, therefore, we are not required to read the information contained in these sites or to consider the consistency of other information in the electronic site with the original document.

Professional standards prohibit us from being the sole host and/or the sole storage for your financial and non-financial data. As such, it is your responsibility to maintain your original data and records and we cannot be responsible to maintain such original information. By signing this engagement letter, you affirm that you have all the data and records required to make your books and records complete.

Provisions of Engagement Administration, Timing and Fees

We will maintain various physical, electronic, policy, and procedural safeguards to guard your information and personal data. We may communicate with you and /or store data through email, facsimile, third-party vendor secured portals or cloud environments, or other electronic means. If a more secure medium of communication is desired, we will provide you with various electronic alternatives. Electronic data that is confidential may be transmitted and/or stored using these methods and you authorize us to do so. Notwithstanding the security measures and safeguards employed by us and/or our third-party vendors, you accept that we have no control over the unauthorized interception or breach of communications and/or data. All confidential, proprietary, and personally identifiable information should be transmitted through secure means which we have available. We may communicate with you or your other representatives through unencrypted email and you authorize us to do so. Emails can be intercepted and read, disclosed, or otherwise used or shared with an unintended third party, or may not be delivered to each of the parties or persons to whom they were originally directed. As such we cannot guarantee emails will be read only by the intended recipient(s). In the event of a data breach, each of us agrees to notify each other in the most expedient time possible and without unreasonable delay. We specifically disclaim and waive any liability or responsibility whatsoever for the unauthorized interception and/or disclosure of confidential or proprietary information transmitted in connection with the performance of this engagement, except to the extent determined as a result from our gross negligence or willful misconduct.

Many banks have engaged a third party to electronically process cash or debt audit confirmation requests, and certain of those banks have mandated the use of this service. Further, such third-party confirmation requests processors also provide for the electronic (and manual) processing of other confirmation types (e.g. legal, accounts receivable, and accounts payable). To the extent applicable, the Deer-Grove EMS hereby authorizes Johnson Block & Company, Inc. to participate in such confirmation processes, including through the third party's website (e.g. by entering the Deer-Grove EMS bank account information to initiate the process and then accessing the bank's confirmation response), and agrees that Johnson Block & Company, Inc. shall have no liability in connection therewith.

Brett Hofmeister, CPA is the engagement partner for the audit services specified in this letter. The engagement partner's responsibilities include supervising Johnson Block & Company, Inc.'s services performed as part of this engagement and signing or authorizing another qualified firm representative to sign the audit report.

Our fees for these services will be at our standard hourly rate plus out-of-pocket costs (such as report reproduction, word processing, postage, travel, copies, telephone, confirmation service provider fees, etc.) except that we agree that our gross fee, including expenses, will not exceed $10,600 for the annual audit. Our standard hourly rates vary according to the degree of responsibility involved and the experience level of the personnel assigned to your audit.

This letter was prepared under the assumption that a single audit performed in accordance with the Uniform Guidance will not be required. If we are requested or required by governmental agencies to audit additional funds or programs not included in our proposal, our time performing these services would be billed at our standard hourly rates. The amount of time spent on a single audit is dependent on the type of major programs to be tested.

Our invoices for these fees will be rendered as work progresses and are payable upon presentation. In accordance with firm policies, work may be suspended if your account becomes 60 days or more overdue and will not be resumed until your account is paid in full. If we elect to terminate our services for nonpayment, you will be obligated to compensate us for all time expended and to reimburse us for all out-of-pocket expenditures through the date of termination. Third-party confirmation providers for certain financial institutions may invoice us for responding to confirmation requests and we will pass those costs through to you.

During the course of the audit we may observe opportunities for economy in, or improved controls over, your operations. We will bring such matters to the attention of the appropriate level of management, either orally or in writing.

We agree to retain our audit documentation or work papers for a period of at least seven years from the date of our report.

You agree to inform us of facts that may affect the basic financial statements of which you may become aware during the period from the date of the auditor's report to the date the financial statements are issued.

At the conclusion of our audit engagement, we will communicate to the Commission the following significant findings from the audit:

- Our view about the qualitative aspects of the entity's significant accounting practices;
- Significant difficulties, if any, encountered during the audit;
- Uncorrected misstatements, other than those we believe are trivial, if any;
- Disagreements with management, if any;
- Other findings or issues, if any, arising from the audit that are, in our professional judgment, significant and relevant to those charged with governance regarding their oversight of the financial reporting process;
- Material, corrected misstatements that were brought to the attention of management as a result of our audit procedures;
- Representations we requested from management;
- Management's consultations with other accountants, if any; and
- Significant issues, if any, arising from the audit that were discussed, or the subject of correspondence, with management.

The audit documentation for this engagement is the property of Johnson Block and Company, Inc. and constitutes confidential information. However, we may be requested to make certain audit documentation available to regulators pursuant to authority given to it by law or regulation, or to peer reviewers. If requested, access to such audit documentation will be provided under the supervision of Johnson Block and Company Inc.'s personnel. Furthermore, upon request, we may provide copies of selected audit documentation to regulators. The regulators may intend, or decide, to distribute the copies of information contained therein to others, including other governmental agencies.

Changes in Accounting and Audit Standards

Standard setters and regulators continue to evaluate and modify standards. Such changes may result in new or revised financial reporting and disclosure requirements or expand the nature, timing, and scope of the activities we are required to perform. To the extent that the amount of time required to provide the services described in this letter increases due to such changes, our fee may need to be adjusted.

Unanticipated Services

We do not anticipate encountering the need to perform additional services beyond those described in this letter. However, below are listings of services considered to be outside the scope of our engagement. If any such service needs to be completed before the audit can proceed in an efficient manner, we will determine whether we can provide the service and maintain our independence. If appropriate, we will notify you and provide a fair and reasonable price for providing the service. We will bill you for the service at periodic dates after the additional service has been performed.

Bookkeeping services

Bookkeeping services are not audit services. Bookkeeping services include but are not limited to the following activities:

- Preparation of a trial balance
- Account or bank statement reconciliations
- Capital asset accounting (e.g., calculating depreciation, identify capital assets for additions and deletions), unless previously agreed to as part of services to be provided
- Significant additional time spent calculating accruals
- Processing immaterial adjustments through the financial statements requested by management
- Adjusting the financial statements for new activities and new disclosures

Additional work resulting from unanticipated changes in your organization or accounting records

If your organization undergoes significant changes in key personnel, accounting systems, and/or internal control, we are required to update our audit documentation and audit plan. The following are examples of situations that will require additional audit work:

- Deterioration in the quality of the entity's accounting records during the current-year engagement in comparison to the prior-year engagement
- Significant new accounting issues, significant changes in your volume of business or new or unusual transactions
- Changes in audit scope or requirements resulting from changes in your activities
- Erroneous or incomplete accounting records
- Implementation or adoption of new or existing accounting, reporting, regulatory, or tax requirements and any applicable financial statement disclosures

Please sign and return this letter to indicate your acknowledgment of, and agreement with, the arrangements for our audit of the basic financial statements including our respective responsibilities.

We appreciate the opportunity to be your financial statement auditors and look forward to working with you and your staff.

Respectfully,

Johnson Block & Company, Inc.

Johnson Block & Company, Inc.

RESPONSE:

This letter correctly sets forth our understanding.

Acknowledged and agreed on behalf of the Deer-Grove EMS by:

Management Signature: _____

Title: _____

Date: _____

Governance Signature: _____

Title: _____

Date: _____

Staff Memo

Meeting Date: November 2, 2026

Memo Date:	October 16, 2026
To:	Cottage Grove Village Board
From:	Eric Lang, EMS Chief Deer-Grove EMS
Subject:	Memorandum of understanding with DeerGrove Paramedics/Local311 concerning a Lateral – Experienced Hiring program

BACKGROUND

Deer-Grove EMS (DGEMS) utilizes full-time paramedics as the primary staffing method to provide emergency medical services. A collective bargaining agreement (CBA) is in place between DGEMS and DeerGrove Paramedics/Local311 (L311) establishing terms of employment and rates of pay. DGEMS strives to hire experienced staff to provide the best care possible to the patients who need our services. The current CBA contains no provisions which would allow the department to deviate from the pay scales and rates when hiring new staff.

OVERVIEW

DGEMS maintains a robust volunteer and casual staff roster to augment the full-time staff. Most times we are able to develop these internal paramedic staff members into experienced providers and move into full-time positions when an opening occurs. Over the past full-time hiring cycles DGEMS has been unable to attract exceptionally qualified candidates and had no experienced internal candidates. DGEMS would like to enact this memorandum of understanding (MOU) as a recruiting tool permitting the department to offer qualified candidates some credit for their outside experience as an incentive to accept employment with DGEMS where the current CBA doesn't permit it. Having additional options to offer pay rates above entry level will help DGEMS achieve the hiring needs of the department. Many EMS agencies in the region are already using varying degrees of lateral transfer/experienced hire programs to attract staff to their departments.

The concept of a lateral-experienced hire program has been broadly discussed at the commission level over the past year. Specific program language has been developed and discussed over the past several months. The basis of our language was borrowed from the FitchRona EMS CBA.

The attached MOU was developed in cooperation with L311. The L311 bargaining unit, along with DGEMS Attorney Barker, have both reviewed the document and given their approval.

RECOMMENDATION

Approve the MOU for Lateral – Experienced Hiring as presented.

ATTACHMENTS

1. Lateral.Experienced Hires.v6

MEMORANDUM OF UNDERSTANDING between the DeerGrove Emergency Medical Services District and International Association of Firefighters Local 311- DeerGrove Paramedics creating a lateral /experienced hiring program

Background:

The DeerGrove Emergency Medical Services District (DGEMS) strives to hire the best candidates to fill open positions in the full-time roster. DGEMS would like to enact this memorandum of understanding (MOU) as a recruiting tool permitting the department to offer qualified candidates some credit for their outside experience as an incentive to accept employment with DGEMS where the current CBA doesn't permit it.

LATERAL TRANSFER PROGRAM

Section 1- Lateral /experienced hire definition.

DGEMS accepts lateral /experienced hires who have gained experience and service time from qualified EMS agencies and will accept individuals with the associated credentials to perform the duties of a prehospital provider.

Section 2- Compensation.

DGEMS may, in its discretion, place lateral transfers on any step of the salary schedule no higher than year four (4). DGEMS may acknowledge qualified full-time paramedic level service at a primary 911 agency. Thereafter, lateral transfers will progress through the compensation steps contained within the collective bargaining agreement in effect on the lateral transfer's annual anniversary from their full-time date of hire with the DGEMS. As an example, a lateral transfer with three (3) years of prior full-time experience who is hired at the "After 3 Years" step and will progress to the "After 4 Years" step one year after beginning full-time employment with DGEMS.

Section 3- Vacation and Sick Accrual.

DGEMS may also, in its discretion, award the lateral transfer vacation at the step up to that which corresponds to the transfer's total years of full-time employment experience with a qualified EMS agency. Lateral transfers may also be credited with up to 48 hours of sick leave. Lateral transfers will progress through the vacation schedule contained within the collective bargaining agreement in effect on the lateral transfer's anniversary from their date of hire with the DGEMS. As an example, a lateral transfer with four (4) years of full-time employment with a qualified service may be awarded vacation at the two-year step upon hire and will receive additional vacation at the five-year step upon their fifth (5) year full-time anniversary with DGEMS.

Section 4- Conditions.

DRAFT

All lateral candidates must successfully complete all steps and conditions of DGEMS hiring process and new probationary process. Successful lateral candidates will receive no credited work experience as it pertains to 'seniority rights' or placed on the pay scale in a position above the employee with the highest longevity.

Section 5- Retroactivity as to Employees Hired on or after July 1st 2026 .

DGEMS may apply this Article prospectively to any employee hired on or after July 1st 2026. There shall be no retroactive compensation or benefits in the event DGEMS applies this Article prospectively to any such employee.

Section 6- Probationary Period

Nothing in this Memorandum of Understanding affects or alters the probationary period and all new employees must serve a probationary period.

Section 7- No Precedent or Past Practice.

The exercise of discretion by DGEMS pursuant to this MOU with respect to any employee or applicant shall not establish a precedent or binding past practice and shall not require DGEMS to make the same or similar determination with respect to any other employee or applicant."

IN WITNESS WHEREOF, the parties hereto have caused this Memorandum to be executed the day and year first signed below by both Parties and approved by each partner municipality.

DeerGrove EMS District

_____

Kerri L Hewitt, Chairperson Date

Firefighter's Local311

_____

Mahlon Mitchell, L311 President
Date

Village of Cottage Grove

_____

Cynthia Kelm-Nelson, President
Date

Town of Cottage Grove

_____

Steven Anders, Chairperson
Date

Village of Deerfield

_____

Kerri L Hewitt, President Date

Staff Memo

Meeting Date: November 19, 2026

Memo Date:	November 5, 2026
To:	DeerGrove EMS Commission
From:	Eric Lang, EMS Chief
Subject:	RESOLUTION 2026-03-119: AMBULANCE CHASSIS CAPITAL PURCHASE

Background

Deer-Grove EMS (DGEMS) has established a vehicle replacement plan as illustrated by the 2026-2036 Deer-Grove EMS Capital Replacement Schedule. It shows the district-owned 2017 Ram 5500 Demers Type I ambulance numbered as Medic Buzz is scheduled for replacement in 2028.

Overview

The replacement process involves an upfitter company called MacQueen moving the patient care body from the 2017 chassis to a new 2027 chassis. This process employs a 150 day build cycle. MacQueen, who is the upfitter, will need to have a chassis on site at mid-year to ensure the vehicle is completed by January 2028. The order must be placed prior to 2027 to ensure delivery of the vehicle. DGEMS will not be charged for the chassis until it is delivered.

Recommendation

Approve RESOLUTION 2026-03-119: AMBULANCE CHASSIS CAPITAL PURCHASE.

Attachments

1. RESOLUTION 2026-03-119: AMBULANCE CHASSIS CAPITAL PURCHASE

Deer-Grove EMS Commission
4030 County Highway N, Cottage Grove, WI 53527
(office) 608-839-5658 (fax) 608-839-4427

RESOLUTION 2026-03-1119: AMBULANCE CHASSIS CAPITAL PURCHASE

WHEREAS, as part the 2026-2036 Deer-Grove EMS Capital Replacement Schedule, the district-owned 2017 Ram 5500 Demers Type I ambulance numbered as Medic Buzz is scheduled for replacement in 2028; and

WHEREAS, a price quote of $60,319.00 for chassis procurement has been received from Ewald Automotive Group; and

WHEREAS, in order to receive a completed vehicle in January 2028, this chassis purchase will need to be authorized and vehicle ordered prior to the start of 2027 allowing for chassis delivery by July 2027; and

WHEREAS, we will use the 2027 State vehicle bidding/purchasing process with Ewald; and

WHEREAS, payment will not be made until chassis delivery. The funding source for this purchase is a fund balance transfer per the 2027 operating budget; and

NOW, THEREFORE, BE IT RESOLVED, by the Deer-Grove EMS Commission, authorizes the EMS Chief to commit to the 2027 chassis purchase for the remount of ambulance Medic Buzz by signing the agreement with Ewald Automotive Group.

_____
Kerri L Hewitt, Date
Chair, Deer-Grove EMS Commission

_____
Kerri L Hewitt, Date
President, Village of Deerfield

_____
Cynthia Kelm-Nelson, Date
President, Village of Cottage Grove

_____
Steven Anders, Date
Chairman, Town of Cottage Grove

Ewald Automotive Group
Scott Kussow | 262-567-5555 | skfleet@ewaldauto.com

DEER-GROVE EMS

Prepared For: Eric Lang

(608)843-0077

elang@deergroveems.com>

Vehicle: [Fleet] 2027 Ford Super Duty F-550 DRW (F5H) XLT 4WD Reg Cab 193" WB 108" CA



Ewald Automotive Group
Scott Kussow | 262-567-5555 | skfleet@ewaldauto.com

Vehicle: [Fleet] 2027 Ford Super Duty F-550 DRW (F5H) XLT 4WD Reg Cab 193" WB 108" CA (✓ Complete)

Quote Worksheet

	MSRP
Base Price	$62,395.00
Dest Charge	$2,795.00
Total Options	$3,637.00
Subtotal	**$68,827.00**
Subtotal Pre-Tax Adjustments	**$0.00**
Less Customer Discount	($8,508.00)
Subtotal Discount	**($8,508.00)**
Trade-In	$0.00
Subtotal Trade-In	**$0.00**
Taxable Price	**$60,319.00**
Sales Tax	$0.00
Subtotal Taxes	**$0.00**
Subtotal Post-Tax Adjustments	**$0.00**
Total Sales Price	**$60,319.00**

Comments:

2027 Ford F550 XLT Regular Cab 4wd C&C 108" CA drop-shipped MacQueen facility to your specs as detailed, (similar to '24 order). Registration fees are NOT included. Delivery cannot be anticipated due to current market conditions.

Dealer Signature / Date

Customer Signature / Date

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.
Data Version: 29792. Data Updated: Oct 1, 2026 6:58:00 PM UTC.

Ewald Automotive Group
Scott Kussow | 262-567-5555 | skfleet@ewaldauto.com

Vehicle: [Fleet] 2027 Ford Super Duty F-550 DRW (F5H) XLT 4WD Reg Cab 193" WB 108" CA (✔ Complete)

Standard Equipment

Mechanical	
	Engine: 7.3L 2V DEVCT NA PFI V8 Gas -inc: CNG/propane gaseous engine prep package which includes hardened engine intake valves and valve seats (STD)
	Transmission: TorqShift 10-Speed Automatic -inc: SelectShift, selectable drive modes: normal, tow/haul, eco, slippery roads and off-road and transmission power take-off provision (STD)
	4.88 Axle Ratio (STD)
	50-State Emissions System
	Transmission w/Driver Selectable Mode and Oil Cooler
	Electronic Transfer Case
	Part-Time Four-Wheel Drive
	68-Amp/Hr 750CCA Maintenance-Free Battery w/Run Down Protection
	250 Amp Alternator
	Trailer Wiring Harness
	Towing Equipment -inc: Brake Controller and Trailer Sway Control
	10740# Maximum Payload
	GVWR: 18,000 lbs Payload Package
	HD Gas-Pressurized Shock Absorbers
	Front And Rear Anti-Roll Bars
	Firm Suspension
	Hydraulic Power-Assist Steering
	40 Gal. Fuel Tank
	Single Stainless Steel Exhaust
	Dual Rear Wheels
	Auto Locking Hubs
	Front Suspension w/Coil Springs
	Solid Axle Rear Suspension w/Leaf Springs
	4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist, Hill Hold Control and Electric Parking Brake
	Upfitter Switches
Exterior	
	Wheels: 19.5" x 6" Argent Painted Steel -inc: Hub covers/center ornaments not included (STD)

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.
Data Version: 29792. Data Updated: Oct 1, 2026 6:58:00 PM UTC.

Vehicle: [Fleet] 2027 Ford Super Duty F-550 DRW (F5H) XLT 4WD Reg Cab 193" WB 108" CA (Complete)

Exterior	
	Tires: 225/70Rx19.5G BSW A/P (STD)
	Chrome Front Bumper w/Body-Colored Rub Strip/Fascia Accent and 2 Tow Hooks
	Black Fender Flares
	Black Side Windows Trim and Black Front Windshield Trim
	Black Door Handles
	Black Power Heated Side Mirrors w/Convex Spotter, Manual Folding and Turn Signal Indicator
	Manual Extendable Trailer Style Mirrors
	Fixed Rear Window
	Variable Intermittent Wipers
	Deep Tinted Glass
	Aluminum Panels
	Front Splash Guards
	Chrome Grille
	Autolamp Auto On/Off Reflector Halogen Daytime Running Lights Preference Setting Headlamps w/Delay-Off
	Cab Clearance Lights
	Perimeter/Approach Lights
	Front Fog Lamps
Entertainment	
	Radio w/Seek-Scan, Clock, Speed Compensated Volume Control and Aux Audio Input Jack
	Radio: AM/FM Stereo w/MP3 Player -inc: 4 speakers and auxiliary audio input jack
	4 Speakers
	Fixed Antenna
	SYNC 4 w/8" Center Display -inc: wireless Apple CarPlay and Android Auto compatibility, embedded apps, digital owner's manual and 911 Assist
	Wireless Phone Connectivity
	2 LCD Monitors In The Front
Interior	
	4-Way Driver Seat -inc: Manual Recline and Fore/Aft Movement
	4-Way Passenger Seat -inc: Manual Recline and Fore/Aft Movement
	Manual Tilt/Telescoping Steering Column

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.
Data Version: 29792. Data Updated: Oct 1, 2026 6:58:00 PM UTC.

Vehicle: [Fleet] 2027 Ford Super Duty F-550 DRW (F5H) XLT 4WD Reg Cab 193" WB 108" CA (Complete)

Interior	
	Gauges -inc: Speedometer, Odometer, Oil Pressure, Engine Coolant Temp, Tachometer, Transmission Fluid Temp, Engine Hour Meter, Trip Odometer and Trip Computer
	Front Cupholder
	3 12V DC Power Outlets
	Compass
	Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry and Panic Button
	Cruise Control w/Steering Wheel Controls
	Manual Air Conditioning
	Locking Glove Box
	Full Cloth Headliner
	Urethane Gear Shifter Material
	Interior Trim -inc: Metal-Look Instrument Panel Insert and Chrome Interior Accents
	Cloth 40/20/40 Split Bench Seat -inc: 20% center under-seat storage, center armrest, cupholder, storage, 2-way adjustable driver/passenger headrests and driver's side manual lumbar
	Day-Night Rearview Mirror
	Driver And Passenger Visor Vanity Mirrors
	Full Overhead Console w/Storage, 3 12V DC Power Outlets and 1 Interior 120V AC Power Outlet
	Front Map Lights
	Full Carpet Floor Covering -inc: Carpet Front Floor Mats
	Smart Device Remote Engine Start
	Ford Security Package Tracker System
	Smart Device Integration
	Ford Connectivity Package (1-Year Included) -inc: unlimited Wi-Fi hotspot, Included for one-year from warranty start date, Requires activation via Ford app w/credit card authorization; customer may cancel at any time, Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features, Ford may temporarily slow data speeds if such data usage reaches or exceeds 50GB within a billing cycle or due to network limitations, If a customer uses more than 50% of their data usage in a roaming country during a 60-day period, Ford may remove or limit the customer's data plan
	Instrument Panel Covered Bin, Dashboard Storage, Driver And Passenger Door Bins and Locking 1st Row Underseat Storage
	Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down
	Delayed Accessory Power
	Power Door Locks w/Autolock Feature

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.
Data Version: 29792. Data Updated: Oct 1, 2026 6:58:00 PM UTC.

Vehicle: [Fleet] 2027 Ford Super Duty F-550 DRW (F5H) XLT 4WD Reg Cab 193" WB 108" CA (Complete)

Interior	
	Driver Information Center
	Trip Computer
	Outside Temp Gauge
	Digital/Analog Appearance
	Manual Adjustable Front Head Restraints
	Front Center Armrest w/Storage
	Seats w/Carpet Back Material
	Perimeter Alarm
	Securilock Anti-Theft Ignition (pats) Immobilizer
	Air Filtration
	3 12V DC Power Outlets and 1 Interior 120V AC Power Outlet
Safety-Mechanical	
	Driveline Traction Control
Safety-Exterior	
	Side Impact Beams
Safety-Interior	
	Dual Stage Driver And Passenger Seat-Mounted Side Airbags
	Emergency Sos Capability
	Pre-Collision Assist with Automatic Emergency Braking (AEB)
	Lane Departure Warning
	Collision Mitigation-Front
	Tire Specific Low Tire Pressure Warning
	Dual Stage Driver And Passenger Front Airbags w/Passenger Off Switch
	Safety Canopy System Curtain 1st Row Airbags
	Outboard Front Lap And Shoulder Safety Belts -inc: Height Adjusters

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.
Data Version: 29792. Data Updated: Oct 1, 2026 6:58:00 PM UTC.

Ewald Automotive Group

Scott Kussow | 262-567-5555 | skfleet@ewaldauto.com

Vehicle: [Fleet] 2027 Ford Super Duty F-550 DRW (F5H) XLT 4WD Reg Cab 193" WB 108" CA (Complete)

WARRANTY

Basic Years: 3
Basic Miles/km: 36,000
Drivetrain Years: 5
Drivetrain Miles/km: 60,000
Corrosion Years: 5
Corrosion Miles/km: Unlimited
Roadside Assistance Years: 5
Roadside Assistance Miles/km: 60,000

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.
Data Version: 29792. Data Updated: Oct 1, 2026 6:58:00 PM UTC.

Ewald Automotive Group
Scott Kussow | 262-567-5555 | skfleet@ewaldauto.com

Vehicle: [Fleet] 2027 Ford Super Duty F-550 DRW (F5H) XLT 4WD Reg Cab 193" WB 108" CA (Complete)

Selected Model and Options

MODEL

CODE	MODEL	MSRP
F5H	2027 Ford Super Duty F-550 DRW XLT 4WD Reg Cab 193" WB 108" CA	$62,395.00

COLORS

CODE	DESCRIPTION
Z1	Oxford White

ENGINE

CODE	DESCRIPTION	MSRP
99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas -inc: CNG/propane gaseous engine prep package which includes hardened engine intake valves and valve seats (STD)	$0.00

TRANSMISSION

CODE	DESCRIPTION	MSRP
44G	Transmission: TorqShift 10-Speed Automatic -inc: SelectShift, selectable drive modes: normal, tow/haul, eco, slippery roads and off-road and transmission power take-off provision (STD)	$0.00

OPTION PACKAGE

CODE	DESCRIPTION	MSRP
663A	Order Code 663A	$0.00

AXLE RATIO

CODE	DESCRIPTION	MSRP
X8L	Limited Slip w/4.88 Axle Ratio	$395.00

WHEELS

CODE	DESCRIPTION	MSRP
64Z	Wheels: 19.5" x 6" Argent Painted Steel -inc: Hub covers/center ornaments not included (STD)	$0.00

TIRES

CODE	DESCRIPTION	MSRP
TGK	Tires: 225/70Rx19.5G BSW Traction (TGK) -inc: 4 traction tires on the rear and 2 traction tires on the front, Not recommended for over the road applications; could incur irregular front tire wear and/or NVH	$215.00

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.
Data Version: 29792. Data Updated: Oct 1, 2026 6:58:00 PM UTC.

Vehicle: [Fleet] 2027 Ford Super Duty F-550 DRW (F5H) XLT 4WD Reg Cab 193" WB 108" CA (Complete)

PRIMARY PAINT

CODE	DESCRIPTION	MSRP
Z1	Oxford White	$0.00

SEAT TYPE

CODE	DESCRIPTION	MSRP
3S	Medium Dark Slate, Cloth 40/20/40 Split Bench Seat -inc: 20% center under-seat storage, center armrest, cupholder, storage, 2-way adjustable driver/passenger headrests and driver's side manual lumbar	$0.00

ADDITIONAL EQUIPMENT - PACKAGE

CODE	DESCRIPTION	MSRP
47A	Ambulance Prep Package -inc: upgraded front springs/GAWR rating, please see Supplemental Order Guide or visit fordbbas.com for complete details, Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer, Ford vehicles are suitable for producing ambulances only if equipped w/the Ford Ambulance Prep Package, In addition, Ford urges ambulance manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplements), Using a Ford vehicle without the Ford Ambulance Prep Package to produce an ambulance voids the Ford warranty, Note: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module	$1,205.00

ADDITIONAL EQUIPMENT - MECHANICAL

CODE	DESCRIPTION	MSRP
41P	Transfer Case Skid Plates	$150.00
67B	410 Amp Dual Alternators -inc: 250 Amp + 160 Amp	Inc.
68H	GVWR: 19,550 lb Payload Plus Upgrade Package -inc: low deflection/high capacity rear springs, upgraded frame and upgraded rear-axle, Increases max RGAWR to 14,706 lbs	$1,155.00

ADDITIONAL EQUIPMENT - EXTERIOR

CODE	DESCRIPTION	MSRP
512	Spare Tire & Wheel -inc: Excludes carrier, 6-Ton Hydraulic Jack	$350.00
61J	6-Ton Hydraulic Jack	Inc.

ADDITIONAL EQUIPMENT - INTERIOR

CODE	DESCRIPTION	MSRP
166	Carpet Delete -inc: Replaced w/black flooring	$0.00

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.
Data Version: 29792. Data Updated: Oct 1, 2026 6:58:00 PM UTC.

Vehicle: [Fleet] 2027 Ford Super Duty F-550 DRW (F5H) XLT 4WD Reg Cab 193" WB 108" CA (Complete)

ADDITIONAL EQUIPMENT - OTHER

CODE	DESCRIPTION	MSRP
T0X	KTP Orange Belt V1	$167.00
	Options Total	**$3,637.00**

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.
Data Version: 29792. Data Updated: Oct 1, 2026 6:58:00 PM UTC.

Ewald Automotive Group
Scott Kussow | 262-567-5555 | skfleet@ewaldauto.com

Vehicle: [Fleet] 2027 Ford Super Duty F-550 DRW (F5H) XLT 4WD Reg Cab 193" WB 108" CA (✓ Complete)

Price Summary

PRICE SUMMARY

		MSRP
	Base Price	$62,395.00
	Total Options	$3,637.00
	Vehicle Subtotal	$66,032.00
	Destination Charge	$2,795.00
	Grand Total	**$68,827.00**

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.
Data Version: 29792. Data Updated: Oct 1, 2026 6:58:00 PM UTC.

Staff Memo

Meeting Date: November 19, 2026

Memo Date:	November 5, 2026
To:	DeerGrove EMS Commission
From:	Eric Lang, EMS Chief
Subject:	RESOLUTION 2026-04-1119: AMBULANCE REMOUNT CAPITAL PURCHASE

Background

Deer-Grove EMS (DGEMS) has established a vehicle replacement plan as illustrated by the 2026-2036 Deer-Grove EMS Capital Replacement Schedule. It shows the district-owned 2017 Ram 5500 Demers Type I ambulance numbered as Medic Buzz is scheduled for replacement in 2028.

Overview

The replacement process involves an upfitter company, MacQueen, moving the patient care body from the 2017 chassis to a new 2027 chassis and making repairs to many existing components of the body to refurbish it back to nearly new status. This process employs a 150 day build cycle. We will deliver Medic Buzz to MacQueen at mid-year to ensure the vehicle is completed by January 2028. Because of demand for this service, we will need to secure our “place in line” sooner rather than later. DGEMS will not be charged for any component of the 2028 Ambulance Remount until the vehicle has been remounted and delivery of a finished product to DGEMS has been completed. The work order for the replacement/remount can be cancelled without penalty or money owed, so long as work has not commenced.

Recommendation

Approve RESOLUTION 2026-04-1119: AMBULANCE REMOUNT CAPITAL PURCHASE.

Attachments

1. RESOLUTION 2026-04-1119: AMBULANCE REMOUNT CAPITAL PURCHASE

Deer-Grove EMS Commission
4030 County Highway N, Cottage Grove, WI 53527
(office) 608-839-5658 (fax) 608-839-4427

RESOLUTION 2026-04-1119: AMBULANCE REMOUNT CAPITAL PURCHASE

WHEREAS, as part the 2026-2036 Deer-Grove EMS Capital Replacement Schedule, the district-owned 2017 Ram 5500 Demers Type I ambulance numbered as Medic Buzz is scheduled for replacement in 2028; and

WHEREAS, a price estimate of $190,237.00 for body remount of the patient care compartment has been received from Pomasl Fire Equipment, Inc; and

WHEREAS, in order to secure a place in the production line so DGEMS can receive a completed vehicle in January 2028, the agreement will need to be signed as soon as possible; and

WHEREAS, the funds for this purchase will be allocated from a combination of unassigned fund balance and funding assistance program dollars; and

WHEREAS, without beginning work on any component of the 2028 Ambulance Remount, neither Pomasl nor the vehicle upfitter (MacQueen) will invoice the Deer-Grove EMS District. No funds will be due until the vehicle has been remounted and delivery to DGEMS has been completed; and

WHEREAS, the work order for the replacement/remount can be cancelled without penalty or money owed, so long as work has not commenced; and

NOW, THEREFORE, BE IT RESOLVED, by the Deer-Grove EMS Commission, authorizes the EMS Chief to commit to the 2028 remount of ambulance Medic Buzz by signing the agreement with Pomasl Fire Equipment, INC.

_____
Kerri L Hewitt, Date
Chair, Deer-Grove EMS Commission

_____
Kerri L Hewitt, Date
President, Village of Deerfield

_____
Cynthia Kelm-Nelson, Date
President, Village of Cottage Grove

_____
Steven Anders, Date
Chairman, Town of Cottage Grove

1918 Neva Road, PO Box 267
Antigo, WI 54409
800.686.6886 or 715.623.7454
fax: 715.627.7504

POMASL FIRE EQUIPMENT INC.

dan@pomasl.com
kevin@pomasl.com
www.pomasl.com

November 12, 2026

Deer-Grove EMS
4030 County Highway N
Deerfield, WI 53527

Dear Chief and Department:

We are proud to present our Proposal to Remount your 2017 Demers Ambulance (Body ID D1717P-380) We appreciate the *opportunity to collaborate with you to remount your ambulance!!!*

MacQueen Remount

Per the proposal verbiage below, **Your Cost will be $ 190,237.00.**

- The above price includes a ($ 2,000.00) credit for trade-in of your chassis.
- Includes inspection trip for up to 3 people to visit the facility.
- Includes all costs to pick up your ambulance from your location and take it to our remount facility.
- Includes all costs to deliver the completed remount apparatus to your location.

OPTIONAL

- Brigade 360 camera system ($4,243.00)
- Bariatric Lift System Labor and Supplies ($2,000.00)
- Bariatric Lift System Parts ($11,000.00) Deer Grove has Quote for this and our cost is only an estimate.

Chassis:
Deer Grove EMS will be supplying which shall be a 2027 Ford F550 GAS with 4x4.

Delivery Timeline:
Lead time would be 4 – 6 month from the start date given.

The start would be determined on signed order and next available start date.

1918 Neva Road, PO Box 267
Antigo, WI 54409
800.686.6886 or 715.623.7454
fax: 715.627.7504

POMASL FIRE EQUIPMENT INC.

dan@pomasl.com
kevin@pomasl.com
www.pomasl.com

Payment Terms:

Final Payment is due once final inspection is completed. No down payment is required.

Chassis and Components Installed on Chassis

New items to be installed on Chassis:

- All door handles and hardware (includes latches and Nadder pins)
- New Door Grabbers
- New Fuel Filler Guard
- New Back-up camera
- New Xantrax Inverter
- New Sanuvox VP900
- New interior locking sliding doors on cabinets
- New Curbside Countertop
- New upholstery where needed
- (2) New Exhaust Fans
- New Sharps/Trash tip-outs
- New Writing shelf on Streetside
- New Air Horn Kit
- New Rub Rails
- New Rear Bumper Assembly
- New Attendant Seat
- New HVAC System
- New Center Console
- New Driving Lights
- New Firecom headsets

*** Any items that are not replaced will be inspected and assessed for proper operation. If any defects are found customer will be notified of the issue and the cost to fix the issue.

1918 Neva Road, PO Box 267
Antigo, WI 54409
800.686.6886 or 715.623.7454
fax: 715.627.7504

POMASL FIRE EQUIPMENT INC.

dan@pomasl.com
kevin@pomasl.com
www.pomasl.com

Corrosion Repair

Quote will be given for corrosion repair without re-painting entire module.

Interior Cabinet Inspection:
All the interior cabinets, cabinet doors, and latches will be inspected and assessed for proper function. We will replace any missing screws and replace any cracked Plexiglas.

Graphics:
Graphics will be completed by Deer-Grove EMS.

If you have any further concerns or questions, please do not hesitate to call us at our office at 1-800-686-6886, or on my cell phone at 715-216-2357 or via email at rlynch@pomasl.com.

Sincerely,

Ryan Lynch
Pomasl Fire Equipment, Inc.

MacQueen | Branch 26
1660 Dodson Drive
Muskegon, MI 49442
Phone: 231-727-7400
Web: www.macqueengroup.com
Main +1 (800) 832-6417
Kevin +1 (651) 329-3284
Billing invoices@macqueengroup.com
Kevin kevin.devoy@macqueengroup.com

Bill To MacQueen Group
1125 7th Street East
St Paul, MN 55106
USA

Estimate # 27539
Service Advisor Soraruf, Ashlie
Technician #6-Production-Q

Service

(0-1) Customer Questions (Pre-Production Only)
Questions for Dealer/Customer
To be used during quoting process only

1) Is a new spare tire needed? Yes
2) Do the air horns need to be line-x or can they be ordered in black instead? Order black
3) No pictures were provided of the console - will everything in it be transferred to the new one? Yes
4) Does the HVAC system have an underbody condenser? No auxiliary condenser

(100) - <<<<<Station I1 - Intake (Review Scope, parts, questions)>>>>>
Inspect lighting (ceiling lights, compartment lights, dome lights, attendant lights, etc) - Inspect warning system (lights and audible) - Inspect electrical system (controls, outlets, shorepower, etc) - Inspect door hinges, handles, latches, and pins - Inspect medical equipment/systems (suction, oxygen, cot mount, glove holders, etc) - Inspect HVAC system - If anything is found to be inoperable or damaged, a quote will be given for replacement/repair

(101) - <<<<<Base Build>>>>>
Base conversion

Deer Grove (Pomasl)
Demers build # D1717P-381

(101-1) Remount - Type 1 To Type 1, Ram to Ford
Includes mud flaps, back-up alarm, high idle/AC module, door lock module, ground straps, alignment, undercoating, cab panels, fabricate rear window blank , conversion & required remount compliance (CAAS - GVS 3.0, QVM, FMVSS, & AMD).

(103-1) Chassis - Customer Supplied - 2027 Ford F550, 4x4, Gas
Customer Responsible for correct specs. Chassis must be onsite 2 weeks prior to Production Start date

(110) - <<<<<Station D1 - Dismount Truck>>>>>
Disconnect mechanical, electrical, and medical systems between chassis and module; lift module from chassis and position to allow full inspection of under structure - Inspect exposed structural framing, welds, tie down braces and gussets for cracks, warping, excessive wear and corrosion; minor damage will be repaired; excessive damage discovered will be reviewed with customer - Inspect lights, warning lights, and warning equipment - Inspect suction and O2 system - Inspect electrical system, 125 VAC system - Inspect door hinges, handles, and pins; quote replacement if necessary

(130) - <<<<<Station MP - Fab/Prep Mod for Paint>>>>>>
Prep Module for Paint

(130-1) Build New Cab Window Blank (Ford 2023+)
Build new cab back as required for Type 1 remounts. Default single fixed opening. Specify if there are any additional requirements.

(140) - <<<<<Station PP - Fab/Prep Parts for paint>>>>>
Disassemble doors - Check doors for cracks - Clean hinges - Modify doors for new handles if needed - Polish or build new door/compartment panels

(140-1) Clean & Polish Compartment Door Panels
Remove inner compartment door panels, clean and polish thoroughly, re-install

(140-1) Clean & Polish Entry Door Panels
Remove inner entry door panels, clean and polish thoroughly, re-install

(145) - <<<<<Station CP - Chassis Prep>>>>>
Prep Chassis for Mounting

(145-1) Install Liquid Spring Suspension, Front - F-550
Install LiquidSpring smart suspension system on front axle to reduce vibration, wheel stiffness and road shock

(145-1) Install Liquid Spring Suspension, Rear - F-550
Install LiquidSpring smart suspension system on rear axle to reduce vibration, wheel stiffness and road shock

(150) - <<<<<Station PS0 - Paint Mod/Chassis/Parts >>>>>
Prep and paint ambulance to match OEM chassis color in accordance with PPG specifications for preparation and painting.

(150-1) Custom Paint - CORROSION REPAIR (DEMERS POWDERCOAT)
Specify work to be performed and colors needed
CUSTOMER WOULD LIKE A QUOTE TO REPAIR CORROSION WITHOUT PAINTING ENTIRE MOD
THIS IS ESTIMATED AND SUBJECT TO CHANGE UPON INTAKE

(150-1) Remove Decals
Remove specified/all decals from vehicle. Included when choosing a paint package

(150-1) Buff & Polish Ambulance Mod
Buff & polish entire ambulance mod. Requires decal removal, if present

(150-1) Powdercoat Steel Wheels Matte Black
Assumes (7) steel rims. Dismount tires, powdercoat, re-mount and balance tires.
Matte Black

(150-1) Paint Door Panels - S1, S2, S3, C1, C3
Strip doors. Sand and paint designated areas.
S1, S2, S3, C1, C3
Include brackets on doors
Match existing finish

(160) - <<<<<Station BA - Mod Exterior Assembly>>>>>
Components not scheduled for replacement on cab will be cleaned and inspected prior to reinstallation; metal finish parts will be cleaned and polished; components will be installed with non-electrolytic gaskets or barriers and fastened with marine grade stainless steel screws - Seal interfaces to eliminate air and water leaks; grommets and silicone will be used at harness and hose access ports - Apply Eck corrosion inhibitor on exterior installations

(160-1) Replace Door Seal
Replace all door seals around entry and compartment doors. Required with paint.

(160-1) Replace Handles - TriMark - Narrow Style
Replace all compartment and entry door handles and related hardware (clips, bezels, rods, etc) with Trimark paddle handles. Assumes (8) locking and (2) non-locking handles. New latches and striker bolts are strongly recommended.
REPLACE ALL DOOR RODS & HARDWARE

(160-1) Replace Latches - Default
Replace all compartment and entry door latches with new. Assumes (20) latches

(160-1) Replace Striker Bolts
Replace all compartment and entry door striker bolts. New latches are strongly recommended.

(160-1) Replace Door Grabbers
Install new door grabbers on rear entry doors. Assumes (2) grabbers

(410-1) Customer Request - Eck Door Hinges
Install new 3M corrosion barrier between hinge/body & hinge/door
Doors to be removed & reinstalled

(160-1) Replace Fuel Filler Guard - Cab/Chassis
Install new polished aluminum fuel filler guard - modify opening as needed to accomodate for new guard.

(170) - <<<<<Station E1 - Mod Electrical Assembly 1>>>>>
Lighting & General Electrical - Exterior Components

(170-1) Add USB Outlet
Assumes (1) dual USB outlet.
Replace 12v outlet on street side wall with dual USB / USB-C

(170-1) Install Back-Up Camera System
Install new back-up camera system. Camera to be mounted above rear entry doors. 7" monitor will replace rearview mirror in the cab.

(170-1) Install Clearance Lights - Whelen
Install Whelen oval red and amber clearance lights with chrome housings. May require paint and fabrication if existing lights need to be converted.

(170-1) Install New Inverter, Xantrex 2000
Install Xantrex 2000w inverter/charger

(170-1) Install/Replace License Plate Light
Replace light above license plate w/LED light
Match existing

(170-1) Replace Door Switches
Replace all compartment and entry door magnetic switches. Required with paint package.

(170-1) Transfer Existing Mod Emergency Lighting
Remove existing lighting, test, polish and reinstall - notify customer of any issues

(170-1) Install Air Purification System, Sanuvox VP900
Install new air purification system in specified location
Add Sanuvox Interceptor UV-C air sterilization unit, mount in radio compartment to match 2022 MXP170 Dealer installed in the 2022, see pictures to match location

(180) - <<<<<Station E2 - Mod Electrical Assembly 2>>>>>
Controls - Communications - Speciality Equipment

(190) - <<<<<Station MW1 - Interior Mod Assembly 1>>>>>
Millwork, floor counter tops, cabinets, cushions

(190-1) Refurbish Interior - Mod
Fill holes, replace broken trim, various repairs to enhance appearance. Assumes 8 hrs of labor and limited materials - does not includes shocks or lexan
Includes:
- Re-seal the floor around entire mobility seat
- New locks for the in & out on the writing tray in the mobility cabinet (curbside)

(190-1) Replace All Lexan Cabinet Windows (Fixed & Slider)
Remove and replace all existing lexan slider doors on interior cabinets. Transfer or replace handles as needed.
Replace all the interior sliding doors on interior cabinets to new style that latch shut to match the 2022 MXP170

(190-1) Replace Countertops w/Solid Surface
Clean and re-use street side solid surface countertops
New countertop for top of curbside mobility cabinet - S/S powdercoated white to match old

(190-1) Replace Pads and Cushions - Custom
Re-upholster specified pads & cushions. Color to match as closely as possible to existing vinyl. Specify if another color is required.
Inspect all cushions and replace as needed
New yellow head pad on bottom of radio storage area (cab to body)

(190-1) Replace Rear Floor Threshold
Fabricate replacement rear threshold, apply black grip tape - Required with Paint or new flooring

(190-1) Replace Side Floor Threshold
Fabricate replacement side threshold, apply black grip tape - Required with new flooring

(190-1) Rebuild Sharps/Trash Area
Replace tip out trash/sharps with new
Both street side and curbside
Upgrade to new style so hinge on bottom is replaced with pins like the 2022 MXP170

(190-1) Replace Vent Fan
Replace 3" or 4" vent fan
(2) New exhaust motors - exact fan to be determined at intake

(190-1) Add/Replace O2 Transducer
Add or replace O2 transducer - may require new display depending on electrical.

(410-1) Customer Request - Solid Surface Step
Top step to be solid surface with grip paint. Like Demers standard

(190-1) Install Universal Technimount
Install universal technimount in specified location
- Install Technimount universal base on curbside top of mobility cabinet. Plan for defib withbags on each end and back for placement

(200) - <<<<<Station MW2 - Interior Mod Assembly 2>>>>>
Millwork Custom

(210) - <<<<<Station M - Mount Mod to Chassis>>>>>
Install ambulance body to new chassis with manufacturer's recommended isolator cushions and mounting bolts; ambulance body will be square with frame and cab; tie down brackets will be secured and torqued to manufacturer specifications - Install new double cab seal (Type III) or bellows (Type I) between module & cab - Components not scheduled for replacement on cab will be cleaned and inspected prior to reinstallation; metal finish parts will be cleaned and polished; components will be installed with non-electrolytic gaskets or barriers and fastened with marine grade stainless steel screws - Apply rubberized undercoating to the underside of the cab and the body in adherence to Ford QVM guidelines and the KKK-1822- E specification - Seal interfaces to eliminate air and water leaks; grommets and silicone will be used at harness and hose access ports

(210-1) Install New Rub Rail - Demers Specific **DEMERS BLACK LINE X**
Install manufacturer specific rub rail for Demers ambulance.
Confirm exact rub rail lengths per truck
****DEMERS BLACK LINE X****

(210-1) Install New Rear Bumper - Cab Chassis, Dodge/F-Series **DEMERS BLACK LINE X**
New steel frame rear bumper w/ADP cover and tread plate flip-step, includes black dock bumpers
****DEMERS BLACK LINE X****

(210-1) Install Mud Flaps - FRONT & REAR
Standard black mud flaps w/no logo
Install additional mud flaps on front wheels

(210-1) Install New EVS Attendant Seat, 3-Point w/Peds Seat - Main Attendant Seat Only
Install new EVS Attendant Seat with pediatric seat and 3 point belt
Cobalt blue w/red belting
NO ARMRESTS

(210-1) Install New EVS Seat Base, 2-Position Swivel
Install new black 2-position EVS seat base with swivel and slide

(210-1) Replace HVAC System - Danhard HVAC Package w/Condenser (2023+ F-Series, Diesel)
Install new Danhard HVAC Kit for 2021+ Ford F-Series Diesel. Includes HVAC unit for mod, booster pump, lines , valves and all hardware.

(210-1) Replace Mod Corners
Install stainless corners to match Demers standard - to be LINE X black

(210-1) Replace Rear Tailboard/Kickplate with ADP
Install new diamond plate tailboard (kick plate) above rear bumper
ORDER FROM DEMERS WITH CUT OUTS FOR BACKLIT AGENCY NAME
LINE X BLACK

(220) - <<<<<Station CE - Cab Electrical>>>>>
Cab Interior/Exterior/Console Electrical & Warning
Back up alarm to be wired to a cancel switch

(220-1) Install Console - Ford F-Series
Install new, custom-fabricated, black console in cab. Includes cup holders and tray for storage.
ORDER FROM DEMERS
New Demers cab console installed in the cab
Includes (4) glove box holder, arm rests, (2) cup holders, outlets and USB / USB-C

(220-1) Install Hidden Cab Unlock Button Under Front Bumper
Install new hidden cab unlock button. Under Front Bumper

(220-1) Install Siren - Whelen 295SL101
Install Whelen 200 watt dual, self contained siren.
295SL101

(220-1) Install Siren Speakers - Dual Whelen SA315P, Ford F-Series
Install Whelen SA315P speaker(s) **in push bumper**.

(220-1) Install/Replace Cab Emergency Lighting - Whelen Ions, T-Series & 700 Intersection Lights
Intersection lights: 700 red clear
Grille lights: 2 Whelen T-ION red w/black flange

(410-1) Customer Request - Chassis Lights
New driving lights: 3" LED light pod, 40w square off road – spot/flood beam, 4k lumens, 2pack, 30-degree beam
- Wire to turn on with chassis high beams and off with low beams
- Mount on grill guard inboard of vertical uprights – see pictures of 2022 MXP170
- Superbright LED # PL-40W-S30-2PK
New fog lights: 40w square off road light, spot/flood beam, 4k lumens, 2 pack, 60-degree beam
- • Fog lights to be on switch only no programing for high beams
- Mount on grill guard outboard of vertical uprights – see pictures of 2022 MXP170
- Superbright LED # PL-40W-S60-2PK

(220-1) Transfer Customer Items in Cab
Transfer specified customer-owned items in cab. Reference photos from intake to ensure correct placement.
DO NOT TRANSFER INTERCOM

(220-1) Install Reading Light(s) in Cab, Red/White
Install reading light above both the passenger seat and the driver seat. The light has a switch to choose between either red or white light.
Specific Demers lights - TecNiq

(220-1) Transfer/Install Customer Radios
Only includes customer supplied equipment

(230) - <<<<<Station CA - Cab Assembly>>>>>
Assemble cab and related components

(230-1) Install Arm Rests on Console - Type 1-Series
Install elevated, black, padded, arm rests on either side of console.

(230-1) Install Duragrid Compartment Liners
New yellow grip mats in lower step on side entry door

(230-1) Install Push Bumper - Peacemaker
Specify Model - Price may change based on model
Supply & install a Peacemaker grill / bumper guard, black
• Grille lights shall be placed on the peacemaker on the upper center portion

(240) - <<<<<Production Final>>>>>
Production Completion Testing & Inspection

(240-1) Add/Replace Main O2 Regulator
Replace main O2 Regulator. If additional items are needed, they will be quoted (additional parts may be needed)

(180-1) Install AceTech Multiplex Vehicle Control System
Install new AceTech system to control all electronics. Includes nodes, all necessary electrical equipment

(180-1) Install New Switch Face Plate, Front
Install new face plate on front switch panel in console -Custom

(180-1) Install New Switch Face Plate, Rear (2)
Install new face plate on Curbside and Streetside Action Areas

(200-1) Rebuild Action Area
Rebuild action area. Specify details

(410-1) Customer Request - Move Stryker Electrical Cable to the Gen2 Spot
Move Stryker Wiring Harness from Gen1 Spot to Gen2 Spot. Replace Connection with a new DEUTSCH connector

(190-1) Add/Replace O2 Digital Gauge
Add or replace O2 digital gauge in action area

(210-1) Install Buell Air Horns Kit
Install Buell air horn kit with (1) 10" horn, (1) 12" horn, compressor, lines and solenoid and stanshions
- Momentary push button switch on cab console
- Re-use air tank mounted in S2
- Re-use pressure switch mounted in S2

Horns to be mounted in push bumper

(220-1) Install Hidden Cab Unlock Button ***Second on Rear***
Install new hidden cab unlock button. Default location is in the grille. Specify if different.

(140-1) Clean & Polish Door/Compartment Hinges - Repair Doors and Mounting points
Required when mod paint package is selected. Remove and inspect all door hinges, clean, repair as needed, prepare for re-installation after paint.

(220-1) Install Puddle Lights at Rear Kickplace

(170-1) Install RVS 360 Camera System, Type III
Install & calibrate new 360 camera system.